

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2017

YEAR: 2018

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	236**	\$103,242,100**
APR.	351	290**	\$128,211,600**
MAY	420	311**	\$141,802,200**
JUNE	426	348**	\$164,723,400**
JULY	397	294**	\$139,597,900**
AUG.	349	354**	\$160,401,200**
SEPT.	380	307**	\$136,939,300**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	207**	\$ 87,694,400**
FEB.	309	198**	\$ 90,452,900**
MAR.	374	290**	\$130,130,900**
APR.	362	289**	\$147,983,200**
MAY	394	319**	\$167,134,900**
JUNE	413	324**	\$162,207,500**
JULY	366	343**	\$228,590,000**
AUG.	356	323**	\$163,129,100**
SEPT.	281	263**	\$127,225,900**
OCT.	245	310**	\$152,799,100**
NOV.	149	226	\$105,879,000
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261	1137	297
APR.	1226	271	1445	340	1514	451	1322	335	1162	326	1110	278
MAY	1331	305	1614	415	1585	352	1518	363	1423	384	1421	430
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226	1481	373
JULY	1447	325	1617	350	1568	351	1601	335	1445	299	1441	336
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295	1431	311
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266	1320	279
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210	1196	251
NOV.	1209	194	1179	176	1125	175	986	154	984	164	848	153
DEC.	1168	149	915	129	837	125	802	104	728	97		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	195	237	269	299	262	309	262	287	273	256
2018	165	167	233	279	256	277	304	283	223	265	190	

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161	218	195	350	279	242	207	185	183	94	

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 470,000	\$460,000	\$ 499,900	\$488,944	\$505,000	\$ 453,250	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000	\$ 500,000	\$ 499,900	\$550,000	\$ 521,500	\$513,500	\$490,000	\$ 465,000	\$ 499,000	\$470,500	

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 500,643	\$ 496,768	\$ 512,735	\$ 526,364	\$519,690	\$ 519,098	\$ 500,196	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 499,336	\$ 509,628	\$ 530,793	\$ 523,201	\$ 611,367	\$ 564,543	\$565,784	\$ 556,874	\$ 531,605	\$ 535,898	\$519,989	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 11/30)

		2017	2017	2018	2018
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	373	\$451,949	358	\$493,622
12602	EL DORADO HILLS	814	\$675,476	875	\$739,919
12603	SHINGLE SPRINGS	122	\$593,152	95	\$612,882
12604	RESCUE/NORTH AREA	60	\$620,865	59	\$658,600
12605	LATROBE/SOUTH AREA	15	\$713,167	17	\$872,823
12701	PLACERVILLE	248	\$392,709	260	\$423,105
12702	DIAMOND SPRINGS/EL DORADO	135	\$396,330	137	\$392,712
12703	PLEASANT VALLEY	85	\$460,536	78	\$457,533
12704	SOMERSET/SOUTH COUNTY	115	\$328,107	110	\$365,985
12705	LOTUS/COLOMA	14	\$586,857	10	\$534,182
12706	GREENSTONE, GOLD HILL WEST	50	\$660,516	41	\$681,349
12707	SWANSBORO	26	\$332,694	28	\$356,196
12801	CAMINO/CEDAR GROVE	79	\$392,409	78	\$457,258
12802	POLLOCK PINES/SLY PARK	248	\$328,423	245	\$333,136
12803	AMERICAN RIVER CANYON	21	\$217,714	22	\$235,273
12901	GEORGETOWN DIVIDE	120	\$331,667	117	\$375,471
12902	PILOT HILL/COOL	123	\$456,855	89	\$478,040
12903	NORTH COUNTY	21	\$382,357	24	\$471,293

REPORT 4B

Area Market Survey Summary

Listings as of 01/09/19 at 12:49pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$140,000 thru \$159,999	1	50	Minimum	\$150,000	Maximum	\$1,600,000
\$160,000 thru \$179,999	1	8	Average	\$519,989	Median	\$470,500
\$200,000 thru \$249,999	8	53				
\$250,000 thru \$299,999	21	54				
\$300,000 thru \$349,999	24	59				
\$350,000 thru \$399,999	17	36				
\$400,000 thru \$449,999	15	48				
\$450,000 thru \$499,999	16	69				
\$500,000 thru \$549,999	14	32				
\$550,000 thru \$599,999	19	40				
\$600,000 thru \$649,999	14	62				
\$650,000 thru \$699,999	10	61				
\$700,000 thru \$749,999	3	23				
\$750,000 thru \$799,999	3	12				
\$800,000 thru \$849,999	4	19				
\$850,000 thru \$899,999	3	22				
\$900,000 thru \$949,999	5	35				
\$950,000 thru \$999,999	4	23				
\$1,000,000 thru \$1,249,999	3	68				
\$1,250,000 thru \$1,499,999	4	48				
\$1,500,000 thru \$1,749,999	1	2				
	190	48				

Market Statistics Report

Listings as of 01/09/19 at 12:49pm

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	33	89	55	13	190
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	33	89	55	13	190
Dollar Value	\$11,853,785	\$39,222,896	\$35,906,135	\$11,815,000	\$98,797,816
Average List Price	\$362,160	\$446,342	\$663,410	\$936,846	\$528,117
Average Sold Price	\$359,206	\$440,707	\$652,839	\$908,846	\$519,989
Average Market Time	47	52	41	47	48
Average Square Feet	1422	1927	2679	3846	2188
% of List Price	99.18	98.74	98.41	97.01	98.46
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 01/09/19 at 12:53pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>\$2,900,000</u>
			<u>Minimum</u>	<u>Average</u>	<u>Median</u>	
\$50,000 thru \$59,999	1	123	\$55,000			\$2,900,000
\$60,000 thru \$69,999	1	136	\$544,577		\$499,900	
\$70,000 thru \$79,999	2	6				
\$80,000 thru \$89,999	2	158				
\$90,000 thru \$99,999	1	69				
\$100,000 thru \$119,999	4	30				
\$120,000 thru \$139,999	7	31				
\$140,000 thru \$159,999	8	107				
\$160,000 thru \$179,999	10	67				
\$180,000 thru \$199,999	31	59				
\$200,000 thru \$249,999	91	51				
\$250,000 thru \$299,999	208	45				
\$300,000 thru \$349,999	250	43				
\$350,000 thru \$399,999	232	42				
\$400,000 thru \$449,999	244	41				
\$450,000 thru \$499,999	234	44				
\$500,000 thru \$549,999	250	32				
\$550,000 thru \$599,999	227	34				
\$600,000 thru \$649,999	176	36				
\$650,000 thru \$699,999	149	39				
\$700,000 thru \$749,999	107	44				
\$750,000 thru \$799,999	83	47				
\$800,000 thru \$849,999	52	36				
\$850,000 thru \$899,999	49	47				
\$900,000 thru \$949,999	37	43				
\$950,000 thru \$999,999	36	33				
\$1,000,000 thru \$1,249,999	64	77				
\$1,250,000 thru \$1,499,999	54	67				
\$1,500,000 thru \$1,749,999	24	48				
\$1,750,000 thru \$1,999,999	7	60				
\$2,250,000 thru \$2,499,999	1	102				
\$2,750,000 thru \$2,999,999	1	151				
	2643	43				

Market Statistics Report

Listings as of 01/09/19 at 12:53pm

<u>Residential</u>	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	389	1188	827	239	2643
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	389	1188	827	239	2643
Dollar Value	\$125,055,796	\$542,346,220	\$567,378,589	\$204,536,336	\$1,439,316,941
Average List Price	\$327,561	\$463,544	\$693,132	\$868,624	\$551,999
Average Sold Price	\$321,480	\$456,520	\$686,068	\$855,801	\$544,577
Average Market Time	45	42	40	49	43
Average Square Feet	1314	1892	2838	3864	2281
% of List Price	98.14	98.48	98.98	98.52	98.66
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
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