

# EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	300**	\$112,060,100**
JUNE	379	296**	\$111,945,800**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	261**	\$ 92,327,100**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	187	\$ 73,455,300
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287	1562	294
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300	1516	272
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263	1339	248
NOV.	1464	255	1477	261	999	137	1209	194	1179	176	1125	175
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	250	299	248	230	208	166	

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$289,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$289,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 400,000	\$420,500	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$ 394,950	

**EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$ 423,388	

**MULTIPLE LISTING STATISTICS FOR NOVEMBER 2015**

		CLOSED '14	CLOSED '15	AVERAGE 2014	PRICE 2015
RESIDENTIAL/COMMON INT.	RES	168	166	\$ 390,634	\$ 423,388
MOBILE HOME-IN PARK	MOB	3	8	\$ 45,967	\$ 55,988
RESIDENTIAL INCOME	RIN	0	2	\$ -	\$ 287,500
LAND	LND	17	11	\$ 128,635	\$ 195,455
COMMERCIAL/INDUSTRIAL	COM	0	0	\$ -	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - NOVEMBER 2015</b>					
AREA	ZONE	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
GREATER CAMERON PARK	12601	19	\$ 369,974	30	\$ 401,579
EL DORADO HILLS	12602	47	\$ 550,680	41	\$ 606,662
SHINGLE SPRINGS	12603	6	\$ 482,733	9	\$ 517,333
RESCUE/LUNEMAN	12604	3	\$ 521,667	6	\$ 491,317
LATROBE/SOUTH AREA	12605	0	\$ -	0	\$ -
GREATER PLACERVILLE	12701	21	\$ 330,064	12	\$ 270,167
DIAMOND SPRGS/EL DORADO	12702	13	\$ 311,138	13	\$ 266,988
PLEASANTVALLEY/PLV SOUTH	12703	5	\$ 333,130	3	\$ 506,333
SOMERSET/SOUTH COUNTY	12704	9	\$ 225,417	8	\$ 392,438
COLOMA, LOTUS	12705	1	\$ 674,900	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 527,500	6	\$ 765,667
MOSQUITO, SWANSBORO	12707	1	\$ 205,000	2	\$ 275,000
CAMINO, CEDAR GROVE	12801	7	\$ 291,700	2	\$ 145,025
POLLOCK PINES, SLY PARK	12802	15	\$ 276,330	15	\$ 245,260
AMERICAN RIVER CANYON	12803	1	\$ 221,000	2	\$ 149,000
GEORGETOWN, GARDENVALLEY	12901	9	\$ 320,278	8	\$ 239,750
PILOT HILL, COOL	12902	6	\$ 302,833	8	\$ 339,831
NORTH COUNTY	12903	3	\$ 192,150	1	\$ 339,000

**TRANSACTION SUMMARY**

	2014 MONTH	2014 YTD	2015 MONTH	2015 YTD
PENDING SALES-TOTAL	233	3633	298	3907
PENDING SALES - RESIDENTIAL	215	3225	274	3544
CLOSED SALES - TOTAL	188	2692	187	2837
CLOSED SALES - RESIDENTIAL	168	2357	166	2455
CLOSED SALES -RES.MEDIAN PRICE	\$ 367,500	\$ 365,000	\$ 394,950	\$ 400,000
LISTING INVENTORY - TOTAL	1179		1125	
LISTING INVENTORY - RESIDENTIAL	806		763	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 11/30)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	312	\$353,886	351	\$391,729
12602	EL DORADO HILLS	715	\$591,244	756	\$615,311
12603	SHINGLE SPRINGS	116	\$487,534	111	\$493,542
12604	RESCUE/NORTH AREA	59	\$483,748	48	\$537,975
12605	LATROBE/SOUTH AREA	11	\$534,909	13	\$723,061
12701	PLACERVILLE	248	\$298,090	226	\$330,389
12702	DIAMOND SPRINGS/EL DORADO	142	\$277,824	124	\$313,798
12703	PLEASANT VALLEY	71	\$349,338	75	\$388,693
12704	SOMERSET/SOUTH COUNTY	98	\$218,583	100	\$304,554
12705	LOTUS/COLOMA	13	\$314,415	7	\$509,637
12706	GREENSTONE, GOLD HILL WEST	33	\$507,053	36	\$548,803
12707	SWANSBORO	27	\$243,885	16	\$296,894
12801	CAMINO/CEDAR GROVE	74	\$296,760	92	\$328,863
12802	POLLOCK PINES/SLY PARK	204	\$240,218	216	\$250,975
12803	AMERICAN RIVER CANYON	27	\$198,224	26	\$225,722
12901	GEORGETOWN DIVIDE	107	\$262,721	115	\$276,773
12902	PILOT HILL/COOL	90	\$313,666	136	\$362,840
12903	NORTH COUNTY	10	\$195,000	7	\$373,214

REPORT 4B

# Area Market Survey Summary

NOVEMBER 2015

Listings as of 12/16/15 at 3:04pm  
Sold

Selling Price Range	Quantity	Average DOM	Summary Price Information		Maximum Median	\$1,310,000 \$394,950
			Minimum Average	\$75,000 \$423,388		
\$70,000 thru \$79,999	1	71				
\$80,000 thru \$89,999	1	175				
\$100,000 thru \$119,999	2	117				
\$120,000 thru \$139,999	5	105				
\$140,000 thru \$159,999	3	24				
\$160,000 thru \$179,999	4	66				
\$180,000 thru \$199,999	5	91				
\$200,000 thru \$249,999	17	61				
\$250,000 thru \$299,999	18	57				
\$300,000 thru \$349,999	16	55				
\$350,000 thru \$399,999	14	70				
\$400,000 thru \$449,999	17	54				
\$450,000 thru \$499,999	14	47				
\$500,000 thru \$549,999	14	39				
\$550,000 thru \$599,999	10	37				
\$600,000 thru \$649,999	4	146				
\$650,000 thru \$699,999	3	39				
\$700,000 thru \$749,999	4	78				
\$750,000 thru \$799,999	4	98				
\$800,000 thru \$849,999	3	61				
\$850,000 thru \$899,999	1	96				
\$900,000 thru \$949,999	1	10				
\$950,000 thru \$999,999	1	14				
\$1,000,000 thru \$1,249,999	1	78				
\$1,250,000 thru \$1,499,999	3	95				
	166	62				

## Market Statistics Report

Listings as of 12/16/15 at 3:05pm

### Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	28	73	54	11	166
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	28	73	54	11	166
Dollar Value	\$6,520,038	\$24,896,650	\$31,833,109	\$7,032,545	\$70,282,342
Average List Price	\$242,818	\$346,959	\$609,393	\$645,213	\$434,527
Average Sold Price	\$232,859	\$341,050	\$589,502	\$639,322	\$423,388
Average Market Time	84	51	66	56	62
Average Square Feet	1215	1878	2879	3675	2211
% of List Price	95.90	98.30	96.74	99.09	97.44
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright © 2015, MetroList Services, Inc. Copyright © 2015, Rapattoni Corporation. All rights reserved.  
U.S. Patent 6,910,045

# Area Market Survey Summary

YEAR TO DATE 1/1/15 – 11/30/15

Listings as of 12/16/15 at 3:23pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	25	<b>Minimum</b>	\$22,000	<b>Maximum</b>	\$3,200,000
\$50,000 thru \$59,999	4	44	<b>Average</b>	\$435,055	<b>Median</b>	\$400,000
\$60,000 thru \$69,999	1	236				
\$70,000 thru \$79,999	6	86				
\$80,000 thru \$89,999	2	90				
\$90,000 thru \$99,999	5	59				
\$100,000 thru \$119,999	18	64				
\$120,000 thru \$139,999	35	73				
\$140,000 thru \$159,999	49	46				
\$160,000 thru \$179,999	48	68				
\$180,000 thru \$199,999	63	49				
\$200,000 thru \$249,999	244	52				
\$250,000 thru \$299,999	249	48				
\$300,000 thru \$349,999	241	48				
\$350,000 thru \$399,999	252	48				
\$400,000 thru \$449,999	271	47				
\$450,000 thru \$499,999	239	57				
\$500,000 thru \$549,999	202	52				
\$550,000 thru \$599,999	137	60				
\$600,000 thru \$649,999	95	57				
\$650,000 thru \$699,999	66	71				
\$700,000 thru \$749,999	56	78				
\$750,000 thru \$799,999	28	68				
\$800,000 thru \$849,999	37	41				
\$850,000 thru \$899,999	11	44				
\$900,000 thru \$949,999	13	97				
\$950,000 thru \$999,999	18	65				
\$1,000,000 thru \$1,249,999	29	81				
\$1,250,000 thru \$1,499,999	23	73				
\$1,500,000 thru \$1,749,999	6	60				
\$1,750,000 thru \$1,999,999	1	18				
\$2,000,000 thru \$2,249,999	1	20				
\$2,250,000 thru \$2,499,999	1	188				
\$2,500,000 thru \$2,749,999	1	2				
\$2,750,000 thru \$2,999,999	1	357				
\$3,000,000 thru \$3,249,999	1	33				
	2455	54				

## Market Statistics Report

Listings as of 12/16/15 at 3:23pm

<b>Residential</b>	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	376	1152	709	218	2455
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	376	1152	709	218	2455
Dollar Value	\$94,423,169	\$419,908,534	\$398,583,421	\$155,145,829	\$1,068,060,953
Average List Price	\$256,485	\$370,392	\$573,801	\$727,867	\$443,434
Average Sold Price	\$251,125	\$364,504	\$562,177	\$711,678	\$435,055
Average Market Time	51	50	58	67	54
Average Square Feet	1311	1878	2791	3807	2226
% of List Price	97.91	98.41	97.97	97.78	98.11
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0