

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	280**	\$112,545,800**
MAY	460	308	\$130,910,000
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426		
JULY	1731	403	1350	213	1447	325	1617	350	1568	351		
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294		
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	239	265							

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264							

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$266,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 439,000	\$430,000							

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$452,600	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 448,737	\$ 471,920							

MULTIPLE LISTING STATISTICS FOR MAY 2016

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	276	265	\$ 452,000	\$ 471,920
MOBILE HOME-IN PARK	MOB	6	9	\$ 37,267	\$ 67,600
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 285,000
LAND	LND	27	33	\$ 130,317	\$ 150,239
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ -	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - MAY 2016					
AREA	ZONE	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
GREATER CAMERON PARK	12601	42	\$ 408,825	41	\$ 420,767
EL DORADO HILLS	12602	102	\$ 605,555	78	\$ 661,491
SHINGLE SPRINGS	12603	14	\$ 447,671	13	\$ 483,962
RESCUE/LUNEMAN	12604	6	\$ 571,671	7	\$ 509,146
LATROBE/SOUTH AREA	12605	1	\$ 1,300,000	2	\$ 676,250
GREATER PLACERVILLE	12701	31	\$ 326,156	29	\$ 305,539
DIAMOND SPRGS/EL DORADO	12702	15	\$ 332,198	13	\$ 317,800
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 454,172	10	\$ 384,880
SOMERSET/SOUTH COUNTY	12704	10	\$ 351,990	7	\$ 286,571
COLOMA, LOTUS	12705	2	\$ 402,500	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 684,500	8	\$ 697,065
MOSQUITO, SWANSBORO	12707	0	\$ -	1	\$ 259,000
CAMINO, CEDAR GROVE	12801	6	\$ 303,000	8	\$ 439,038
POLLOCK PINES, SLY PARK	12802	13	\$ 228,262	16	\$ 298,725
AMERICAN RIVER CANYON	12803	2	\$ 228,882	1	\$ 90,000
GEORGETOWN, GARDENVALLEY	12901	10	\$ 228,885	14	\$ 320,821
PILOT HILL, COOL	12902	22	\$ 343,381	16	\$ 438,074
NORTH COUNTY	12903	0	\$ -	0	\$ -

TRANSACTION SUMMARY

	2015 MONTH	2015 YTD	2016 MONTH	2016 YTD
PENDING SALES-TOTAL	418	1902	460	1913
PENDING SALES - RESIDENTIAL	378	1714	400	1688
CLOSED SALES - TOTAL	320	1244	308	1237
CLOSED SALES - RESIDENTIAL	387	1054	265	1051
CLOSED SALES -RES.MEDIAN PRICE	\$ 420,000	\$ 399,000	\$ 430,000	\$ 430,000
LISTING INVENTORY - TOTAL	1585		1518	
LISTING INVENTORY - RESIDENTIAL	1111		1046	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (5/1 - 5/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	147	\$381,892	149	\$396,243
12602	EL DORADO HILLS	328	\$600,534	341	\$644,133
12603	SHINGLE SPRINGS	58	\$491,453	64	\$491,246
12604	RESCUE/NORTH AREA	27	\$559,922	17	\$516,584
12605	LATROBE/SOUTH AREA	6	\$682,667	10	\$813,350
12701	PLACERVILLE	111	\$319,104	97	\$346,660
12702	DIAMOND SPRINGS/EL DORADO	53	\$331,822	57	\$340,845
12703	PLEASANT VALLEY	31	\$391,067	36	\$381,425
12704	SOMERSET/SOUTH COUNTY	39	\$306,515	43	\$320,347
12705	LOTUS/COLOMA	4	\$503,250	4	\$444,375
12706	GREENSTONE, GOLD HILL WEST	10	\$517,200	19	\$607,106
12707	SWANSBORO	2	\$302,500	6	\$260,333
12801	CAMINO/CEDAR GROVE	41	\$297,290	29	\$359,407
12802	POLLOCK PINES/SLY PARK	69	\$236,054	72	\$279,462
12803	AMERICAN RIVER CANYON	5	\$286,153	4	\$199,750
12901	GEORGETOWN DIVIDE	50	\$260,605	47	\$297,211
12902	PILOT HILL/COOL	72	\$346,816	53	\$388,528
12903	NORTH COUNTY	1	\$610,000	3	\$479,508

Market Statistics Report

Listings as of 06/10/16 at 11:26am

MAY 2016

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	39	122	78	26	265
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	39	122	78	26	265
Dollar Value	\$10,219,061	\$50,407,188	\$43,315,103	\$21,117,447	\$125,058,799
Average List Price	\$264,896	\$418,399	\$565,052	\$842,921	\$480,625
Average Sold Price	\$262,027	\$413,174	\$555,322	\$812,210	\$471,920
Average Market Time	24	39	45	41	39
Average Square Feet	1216	1966	2740	3825	2266
% of List Price	98.92	98.75	98.28	96.36	98.19
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the
 office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 06/10/16 at 11:25am

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$90,000 thru \$99,999	2	18	Minimum	\$90,000	Maximum	\$2,500,000
\$100,000 thru \$119,999	1	70	Average	\$471,920	Median	\$430,000
\$120,000 thru \$139,999	2	7				
\$140,000 thru \$159,999	1	135				
\$160,000 thru \$179,999	4	53				
\$180,000 thru \$199,999	4	82				
\$200,000 thru \$249,999	19	47				
\$250,000 thru \$299,999	29	34				
\$300,000 thru \$349,999	19	31				
\$350,000 thru \$399,999	33	27				
\$400,000 thru \$449,999	25	27				
\$450,000 thru \$499,999	29	25				
\$500,000 thru \$549,999	20	35				
\$550,000 thru \$599,999	19	37				
\$600,000 thru \$649,999	15	68				
\$650,000 thru \$699,999	13	44				
\$700,000 thru \$749,999	8	46				
\$750,000 thru \$799,999	6	29				
\$800,000 thru \$849,999	5	141				
\$850,000 thru \$899,999	4	12				
\$900,000 thru \$949,999	2	19				
\$1,000,000 thru \$1,249,999	2	176				
\$1,250,000 thru \$1,499,999	1	29				
\$2,000,000 thru \$2,249,999	1	12				
\$2,500,000 thru \$2,749,999	1	34				
	265	39				

Market Statistics Report

Listings as of 06/10/16 at 11:29am

YEAR TO DATE 1/1/16 – 5/31/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	148	489	328	86	1051
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	148	489	328	86	1051
Dollar Value	\$40,431,614	\$194,190,190	\$187,391,373	\$67,809,108	\$489,822,285
Average List Price	\$278,615	\$404,356	\$581,086	\$817,819	\$475,636
Average Sold Price	\$273,187	\$397,117	\$571,315	\$788,478	\$466,054
Average Market Time	46	50	63	51	54
Average Square Feet	1306	1941	2801	3913	2281
% of List Price	98.05	98.21	98.32	96.41	97.99
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 06/10/16 at 11:27am

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	1	63	Minimum	\$85,000	Maximum	\$2,500,000
\$90,000 thru \$99,999	4	29	Average	\$466,054	Median	\$430,000
\$100,000 thru \$119,999	3	29				
\$120,000 thru \$139,999	9	51				
\$140,000 thru \$159,999	11	58				
\$160,000 thru \$179,999	21	47				
\$180,000 thru \$199,999	20	47				
\$200,000 thru \$249,999	85	49				
\$250,000 thru \$299,999	107	40				
\$300,000 thru \$349,999	80	44				
\$350,000 thru \$399,999	127	62				
\$400,000 thru \$449,999	96	40				
\$450,000 thru \$499,999	113	50				
\$500,000 thru \$549,999	87	40				
\$550,000 thru \$599,999	70	50				
\$600,000 thru \$649,999	57	75				
\$650,000 thru \$699,999	45	65				
\$700,000 thru \$749,999	25	76				
\$750,000 thru \$799,999	15	67				
\$800,000 thru \$849,999	16	121				
\$850,000 thru \$899,999	15	56				
\$900,000 thru \$949,999	9	60				
\$950,000 thru \$999,999	4	54				
\$1,000,000 thru \$1,249,999	16	88				
\$1,250,000 thru \$1,499,999	7	213				
\$1,500,000 thru \$1,749,999	2	80				
\$1,750,000 thru \$1,999,999	2	1				
\$2,000,000 thru \$2,249,999	1	12				
\$2,250,000 thru \$2,499,999	2	78				
\$2,500,000 thru \$2,749,999	1	34				

1051

54