

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	286	\$122,056,500
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451		
MAY	1557	332	1400	316	1331	305	1614	415	1585	352		
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426		
JULY	1731	403	1350	213	1447	325	1617	350	1568	351		
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294		
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	265	288	250	299	248	230	208	174	211
2016	148	147	244									

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215									

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$489,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$265,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$375,000	\$379,000	\$369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 400,000	\$420,500	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 431,000									

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,648	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$287,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 467,384									

REPORT 3B

MULTIPLE LISTING STATISTICS FOR MARCH 2016

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	221	244	\$ 416,676	\$ 467,384
MOBILE HOME-IN PARK	MOB	11	7	\$ 447,760	\$ 41,786
RESIDENTIAL INCOME	RIN	3	1	\$ 466,667	\$ 190,000
LAND	LND	37	31	\$ 139,905	\$ 223,756
COMMERCIAL/INDUSTRIAL	COM	3	3	\$ 648,333	\$ 198,667
BUSINESS OPPORTUNITY	BOP	1	0	\$ 150,000	\$ -

RESIDENTIAL SALES - BY AREA - MARCH 2016					
		2015	2015	2016	2016
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	27	\$ 397,085	27	\$ 344,030
EL DORADO HILLS	12602	67	\$ 592,087	88	\$ 638,816
SHINGLE SPRINGS	12603	10	\$ 479,410	16	\$ 440,469
RESCUE/LUNEMAN	12604	5	\$ 390,000	6	\$ 525,150
LATROBE/SOUTH AREA	12605	1	\$ 635,000	3	\$ 752,000
GREATER PLACERVILLE	12701	33	\$ 299,815	28	\$ 376,279
DIAMOND SPRGS/EL DORADO	12702	11	\$ 341,455	11	\$ 463,909
PLEASANTVALLEY/PLV SOUTH	12703	3	\$ 413,333	4	\$ 302,000
SOMERSET/SOUTH COUNTY	12704	7	\$ 315,071	10	\$ 361,080
COLOMA, LOTUS	12705	0	\$ -	2	\$ 487,250
GREENSTONE/GOLDHILLWEST	12706	5	\$ 419,900	4	\$ 507,250
MOSQUITO, SWANSBORO	12707	1	\$ 265,000	3	\$ 254,833
CAMINO, CEDAR GROVE	12801	12	\$ 284,496	6	\$ 263,250
POLLOCK PINES, SLY PARK	12802	14	\$ 247,143	17	\$ 218,193
AMERICAN RIVER CANYON	12803	2	\$ 377,000	1	\$ 194,000
GEORGETOWN, GARDENVALLEY	12901	10	\$ 287,090	12	\$ 294,471
PILOT HILL, COOL	12902	13	\$ 334,877	4	\$ 392,261
NORTH COUNTY	12903	0	\$ -	2	\$ 626,762

TRANSACTION SUMMARY

	2015	2015	2016	2016
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	409	1032	390	1000
PENDING SALES - RESIDENTIAL	375	919	348	888
CLOSED SALES - TOTAL	276	614	286	640
CLOSED SALES - RESIDENTIAL	201	501	244	540
CLOSED SALES -RES.MEDIAN PRICE	\$ 395,000	\$ 375,100	\$ 431,000	\$ 424,262
LISTING INVENTORY - TOTAL	1284		1175	
LISTING INVENTORY - RESIDENTIAL	919		802	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (3/1 - 3/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	69	\$368,258	72	\$373,024
12602	EL DORADO HILLS	147	\$579,998	182	\$654,833
12603	SHINGLE SPRINGS	27	\$453,394	33	\$473,233
12604	RESCUE/NORTH AREA	10	\$388,687	7	\$504,843
12605	LATROBE/SOUTH AREA	3	\$570,333	5	\$916,200
12701	PLACERVILLE	53	\$313,535	49	\$376,321
12702	DIAMOND SPRINGS/EL DORADO	25	\$340,260	29	\$365,688
12703	PLEASANT VALLEY	11	\$341,656	16	\$408,313
12704	SOMERSET/SOUTH COUNTY	20	\$296,900	28	\$325,075
12705	LOTUS/COLOMA	2	\$604,000	3	\$446,500
12706	GREENSTONE, GOLD HILL WEST	8	\$475,375	7	\$540,357
12707	SWANSBORO	2	\$302,500	3	\$254,833
12801	CAMINO/CEDAR GROVE	26	\$294,433	14	\$316,679
12802	POLLOCK PINES/SLY PARK	34	\$236,647	39	\$265,171
12803	AMERICAN RIVER CANYON	3	\$324,330	3	\$236,333
12901	GEORGETOWN DIVIDE	27	\$268,348	28	\$286,889
12902	PILOT HILL/COOL	33	\$340,409	20	\$393,047
12903	NORTH COUNTY	1	\$610,000	2	\$626,762

REPORT 4B

Market Statistics Report

Listings as of 04/14/16 at 2:26pm

MARCH 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	29	120	79	16	244
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	29	120	79	16	244
Dollar Value	\$8,373,750	\$47,182,639	\$45,394,289	\$13,091,000	\$114,041,678
Average List Price	\$295,917	\$398,886	\$580,665	\$854,115	\$475,353
Average Sold Price	\$288,750	\$393,189	\$574,611	\$818,188	\$467,384
Average Market Time	77	52	60	54	58
Average Square Feet	1233	1921	2857	4119	2287
% of List Price	97.58	98.57	98.96	95.79	98.32
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not-verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 04/14/16 at 2:25pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$100,000 thru \$119,999	1	1	Minimum	\$112,500	Maximum	\$1,375,000
\$120,000 thru \$139,999	3	65	Average	\$467,384	Median	\$431,000
\$140,000 thru \$159,999	2	7				
\$160,000 thru \$179,999	6	39				
\$180,000 thru \$199,999	5	50				
\$200,000 thru \$249,999	20	54				
\$250,000 thru \$299,999	25	43				
\$300,000 thru \$349,999	17	23				
\$350,000 thru \$399,999	31	71				
\$400,000 thru \$449,999	20	53				
\$450,000 thru \$499,999	29	54				
\$500,000 thru \$549,999	17	27				
\$550,000 thru \$599,999	16	60				
\$600,000 thru \$649,999	12	87				
\$650,000 thru \$699,999	10	53				
\$700,000 thru \$749,999	4	67				
\$750,000 thru \$799,999	2	92				
\$800,000 thru \$849,999	6	136				
\$850,000 thru \$899,999	4	25				
\$900,000 thru \$949,999	2	7				
\$950,000 thru \$999,999	2	50				
\$1,000,000 thru \$1,249,999	7	99				
\$1,250,000 thru \$1,499,999	3	280				
	244	58				

REPORT 5A

Market Statistics Report

Listings as of 04/14/16 at 2:30pm

YEAR TO DATE 1/1/16 – 3/31/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	81	246	166	47	540
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	81	246	166	47	540
Dollar Value	\$21,438,600	\$96,156,192	\$96,992,859	\$38,379,005	\$252,966,656
Average List Price	\$271,615	\$398,389	\$594,532	\$851,672	\$479,121
Average Sold Price	\$264,674	\$390,879	\$584,294	\$816,575	\$468,457
Average Market Time	63	55	69	62	61
Average Square Feet	1274	1924	2847	4131	2302
% of List Price	97.44	98.11	98.28	95.88	97.77
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 04/14/16 at 2:29pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	1	63	Minimum	\$85,000	Maximum	\$2,350,000
\$90,000 thru \$99,999	1	3	Average	\$468,457	Median	\$424,262
\$100,000 thru \$119,999	2	8				
\$120,000 thru \$139,999	5	85				
\$140,000 thru \$159,999	9	40				
\$160,000 thru \$179,999	12	55				
\$180,000 thru \$199,999	11	45				
\$200,000 thru \$249,999	50	50				
\$250,000 thru \$299,999	53	48				
\$300,000 thru \$349,999	38	45				
\$350,000 thru \$399,999	65	73				
\$400,000 thru \$449,999	51	51				
\$450,000 thru \$499,999	55	66				
\$500,000 thru \$549,999	42	43				
\$550,000 thru \$599,999	32	62				
\$600,000 thru \$649,999	28	76				
\$650,000 thru \$699,999	18	59				
\$700,000 thru \$749,999	11	89				
\$750,000 thru \$799,999	6	79				
\$800,000 thru \$849,999	10	116				
\$850,000 thru \$899,999	7	47				
\$900,000 thru \$949,999	5	87				
\$950,000 thru \$999,999	4	54				
\$1,000,000 thru \$1,249,999	13	82				
\$1,250,000 thru \$1,499,999	6	244				
\$1,500,000 thru \$1,749,999	2	80				
\$1,750,000 thru \$1,999,999	2	1				
\$2,250,000 thru \$2,499,999	1	151				

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REPORT 5B