

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2017

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	236**	\$103,242,100**
APR.	351	288**	\$127,761,700**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	293**	\$138,979,100**
AUG.	349	353**	\$166,174,900**
SEPT.	380	303**	\$135,986,100**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

YEAR: 2018

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	207**	\$ 87,694,400**
FEB.	309	198**	\$ 90,452,900**
MAR.	374	285	\$128,461,300
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261	1137	297
APR.	1226	271	1445	340	1514	451	1322	335	1162	326		
MAY	1331	305	1614	415	1585	352	1518	363	1423	384		
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226		
JULY	1447	325	1617	350	1568	351	1601	335	1445	299		
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295		
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266		
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210		
NOV.	1209	194	1179	176	1125	175	986	154	984	164		
DEC.	1168	149	915	129	837	125	802	104	728	97		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	195	236	269	299	261	308	261	287	273	256
2018	165	167	230									

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161	218									

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$460,000	\$ 499,900	\$488,888	\$505,000	\$ 450,000	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000	\$ 500,000									

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 496,211	\$ 496,768	\$ 512,735	\$ 526,364	\$519,310	\$ 519,460	\$ 499,447	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 499,336	\$ 509,628	\$ 530,979									

MULTIPLE LISTING STATISTICS FOR MARCH 2018

		CLOSED '17	CLOSED '18	AVERAGE 2017	PRICE 2018
RESIDENTIAL/COMMON INT.	RES	195	230	\$ 496,211	\$ 530,979
MOBILE HOME-IN PARK	MOB	6	13	\$ 106,833	\$ 75,269
RESIDENTIAL INCOME	RIN	3	3	\$ 326,833	\$ 442,083
LAND	LND	31	38	\$ 147,348	\$ 97,938
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 292,000	\$ 125,000
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 185,000

RESIDENTIAL SALES BY AREA MARCH 2018					
AREA	ZONE	2017 # OF SALES	2017 AVG. PRICE	2018 # OF SALES	2018 AVG. PRICE
GREATER CAMERON PARK	12601	24	\$431,925	30	\$ 495,080
EL DORADO HILLS	12602	60	\$696,356	83	\$ 681,689
SHINGLE SPRINGS	12603	10	\$498,050	12	\$ 566,858
RESCUE/LUNEMAN	12604	4	\$556,625	6	\$ 701,583
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 675,000
GREATER PLACERVILLE	12701	18	\$389,921	16	\$ 369,025
DIAMOND SPRGS/EL DORADO	12702	12	\$426,913	11	\$ 386,673
PLEASANTVALLEY/PLV SOUTH	12703	5	\$468,000	10	\$ 641,475
SOMERSET/SOUTH COUNTY	12704	10	\$265,284	10	\$ 306,100
COLOMA, LOTUS	12705	4	\$ 546,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	16	\$ 459,250	3	\$ 786,833
MOSQUITO, SWANSBORO	12707	0	\$ -	1	\$ 343,000
CAMINO, CEDAR GROVE	12801	5	\$348,390	6	\$ 506,333
POLLOCK PINES, SLY PARK	12802	16	\$315,250	18	\$ 338,546
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 150,000
GEORGETOWN, GARDENVALLEY	12901	8	\$354,500	17	\$ 331,882
PILOT HILL, COOL	12902	12	\$456,858	4	\$ 358,100
NORTH COUNTY	12903	3	\$382,300	1	\$ 312,500

TRANSACTION SUMMARY

	2017 MONTH	2017 YTD	2018 MONTH	2018 YTD
PENDING SALES-TOTAL	308	804	374	920
PENDING SALES - RESIDENTIAL	269	702	324	829
CLOSED SALES - TOTAL	236	619	285	690
CLOSED SALES - RESIDENTIAL	195	503	230	562
CLOSED SALES -RES.MEDIAN PRICE	\$ 454,000	\$ 425,000	\$ 500,000	\$ 480,495
LISTING INVENTORY - TOTAL	982		1137	
LISTING INVENTORY - RESIDENTIAL	610		772	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 3/31)

ZONE	AREA	2017 # OF SALES	2017 AVG. PRICE	2018 # OF SALES	2018 AVG. PRICE
12601	CAMERON PARK	65	\$422,605	76	\$488,158
12602	EL DORADO HILLS	135	\$665,105	175	\$674,028
12603	SHINGLE SPRINGS	25	\$510,260	25	\$544,812
12604	RESCUE/NORTH AREA	9	\$601,611	11	\$642,682
12605	LATROBE/SOUTH AREA	3	\$639,667	3	\$645,000
12701	PLACERVILLE	50	\$365,519	47	\$388,360
12702	DIAMOND SPRINGS/EL DORADO	34	\$397,170	38	\$375,002
12703	PLEASANT VALLEY	14	\$442,600	21	\$539,306
12704	SOMERSET/SOUTH COUNTY	32	\$289,215	25	\$340,680
12705	LOTUS/COLOMA	5	\$541,800	0	\$ -
12706	GREENSTONE, GOLD HILL WEST	6	\$564,500	13	\$664,192
12707	SWANSBORO	6	\$282,583	6	\$366,000
12801	CAMINO/CEDAR GROVE	16	\$341,981	18	\$430,083
12802	POLLOCK PINES/SLY PARK	40	\$314,266	47	\$343,845
12803	AMERICAN RIVER CANYON	1	\$130,000	2	\$266,500
12901	GEORGETOWN DIVIDE	25	\$309,897	37	\$358,930
12902	PILOT HILL/COOL	28	\$461,921	16	\$641,538
12903	NORTH COUNTY	9	\$416,200	2	\$393,750

REPORT 4B

April Area Market Survey Summary

Listings as of 04/05/18 at 3:27pm
Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$120,000 thru \$139,999	1	2	Minimum	\$129,000	Maximum	\$1,575,000
\$140,000 thru \$159,999	2	45	Average	\$530,979	Median	\$500,000
\$180,000 thru \$199,999	2	43				
\$200,000 thru \$249,999	9	55				
\$250,000 thru \$299,999	17	42				
\$300,000 thru \$349,999	23	51				
\$350,000 thru \$399,999	20	60				
\$400,000 thru \$449,999	20	32				
\$450,000 thru \$499,999	19	53				
\$500,000 thru \$549,999	23	37				
\$550,000 thru \$599,999	22	39				
\$600,000 thru \$649,999	12	31				
\$650,000 thru \$699,999	16	13				
\$700,000 thru \$749,999	13	27				
\$750,000 thru \$799,999	9	24				
\$800,000 thru \$849,999	6	40				
\$850,000 thru \$899,999	4	117				
\$900,000 thru \$949,999	1	10				
\$950,000 thru \$999,999	1	117				
\$1,000,000 thru \$1,249,999	4	71				
\$1,250,000 thru \$1,499,999	5	52				
\$1,500,000 thru \$1,749,999	1	11				
	230	42				

Market Statistics Report

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	30	108	69	23	230
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	30	108	69	23	230
Dollar Value	\$8,932,800	\$50,844,230	\$44,818,300	\$17,529,800	\$122,125,130
Average List Price	\$307,016	\$482,011	\$654,815	\$779,140	\$540,740
Average Sold Price	\$297,760	\$470,780	\$649,541	\$762,165	\$530,979
Average Market Time	48	45	38	33	42
Average Square Feet	1190	1956	2793	3689	2281
% of List Price	96.99	97.67	99.19	97.82	98.19
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Year to Date Area Market Survey Summary

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	123	<u>Minimum</u>	\$55,000	<u>Maximum</u>	\$2,900,000
\$80,000 thru \$89,999	1	32	<u>Average</u>	\$515,344	<u>Median</u>	\$480,495
\$120,000 thru \$139,999	2	33				
\$140,000 thru \$159,999	4	86				
\$160,000 thru \$179,999	3	76				
\$180,000 thru \$199,999	8	54				
\$200,000 thru \$249,999	22	55				
\$250,000 thru \$299,999	50	37				
\$300,000 thru \$349,999	48	57				
\$350,000 thru \$399,999	51	54				
\$400,000 thru \$449,999	60	40				
\$450,000 thru \$499,999	55	44				
\$500,000 thru \$549,999	55	39				
\$550,000 thru \$599,999	49	41				
\$600,000 thru \$649,999	28	43				
\$650,000 thru \$699,999	34	37				
\$700,000 thru \$749,999	25	38				
\$750,000 thru \$799,999	17	49				
\$800,000 thru \$849,999	10	35				
\$850,000 thru \$899,999	10	115				
\$900,000 thru \$949,999	5	85				
\$950,000 thru \$999,999	2	149				
\$1,000,000 thru \$1,249,999	8	140				
\$1,250,000 thru \$1,499,999	11	70				
\$1,500,000 thru \$1,749,999	2	30				
\$2,750,000 thru \$2,999,999	1	151				
	562	48				

Market Statistics Report

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	87	266	166	43	562
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	87	266	166	43	562
Dollar Value	\$28,031,720	\$118,638,168	\$110,888,201	\$32,065,312	\$289,623,401
Average List Price	\$329,565	\$456,368	\$679,054	\$764,289	\$526,074
Average Sold Price	\$322,204	\$446,008	\$668,001	\$745,705	\$515,344
Average Market Time	46	52	44	51	48
Average Square Feet	1336	1901	2831	3668	2223
% of List Price	97.77	97.73	98.37	97.57	97.96
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.