

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
	SALES	SALES	FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	281**	\$112,790,800**
MAY	460	313**	\$133,394,000**
JUNE	451	359	\$156,865,300
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351		
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294		
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	240	270	303						

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288						

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 439,000	\$431,250	\$ 465,000						

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 569,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 366,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 360,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 447,888	\$ 472,381	\$ 489,913						

**MULTIPLE LISTING STATISTICS FOR JUNE 2016**

				AVERAGE	PRICE
		CLOSED '15	CLOSED '16	2015	2016
RESIDENTIAL/COMMON INT.	RES	250	303	\$ 445,021	\$ 489,913
MOBILE HOME-IN PARK	MOB	2	12	\$ 45,250	\$ 83,575
RESIDENTIAL INCOME	RIN	3	1	\$ 401,667	\$ 322,000
LAND	LND	38	41	\$ 167,250	\$ 140,412
COMMERCIAL/INDUSTRIAL	COM	1	2	\$ 270,000	\$ 670,000
BUSINESS OPPORTUNITY	BOP	1	0	\$ 50,000	\$ -

<b>RESIDENTIAL SALES - BY AREA - JUNE 2016</b>					
		2015	2015	2016	2016
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	37	\$ 409,048	36	\$ 459,547
EL DORADO HILLS	12602	85	\$ 606,159	89	\$ 680,667
SHINGLE SPRINGS	12603	9	\$ 438,878	17	\$ 565,794
RESCUE/LUNEMAN	12604	3	\$ 394,000	9	\$ 590,667
LATROBE/SOUTH AREA	12605	1	\$ 64,000	2	\$ 850,000
GREATER PLACERVILLE	12701	21	\$ 383,681	32	\$ 360,817
DIAMOND SPRGS/EL DORADO	12702	9	\$ 297,667	15	\$ 348,589
PLEASANTVALLEY/PLV SOUTH	12703	10	\$ 335,238	8	\$ 392,625
SOMERSET/SOUTH COUNTY	12704	10	\$ 283,600	14	\$ 431,729
COLOMA, LOTUS	12705	0	\$ -	1	\$ 537,000
GREENSTONE/GOLDHILLWEST	12706	2	\$ 622,500	6	\$ 554,000
MOSQUITO, SWANSBORO	12707	3	\$ 346,167	4	\$ 265,150
CAMINO, CEDAR GROVE	12801	13	\$ 381,000	12	\$ 331,292
POLLOCK PINES, SLY PARK	12802	24	\$ 258,490	32	\$ 316,294
AMERICAN RIVER CANYON	12803	5	\$ 180,400	2	\$ 317,632
GEORGETOWN, GARDENVALLEY	12901	8	\$ 231,250	10	\$ 329,262
PILOT HILL, COOL	12902	10	\$ 570,800	11	\$ 431,218
NORTH COUNTY	12903	0	\$ -	3	\$ 345,333

**TRANSACTION SUMMARY**

	2015	2015	2016	2016
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	396	2298	451	2364
PENDING SALES - RESIDENTIAL	365	2079	395	2083
CLOSED SALES - TOTAL	295	1539	359	1602
CLOSED SALES - RESIDENTIAL	250	1304	303	1360
CLOSED SALES -RES.MEDIAN PRICE	\$ 405,000	\$ 399,900	\$ 465,000	\$ 438,000
LISTING INVENTORY - TOTAL	1694		1639	
LISTING INVENTORY - RESIDENTIAL	1167		1132	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (6/1 - 6/30)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	184	\$387,353	185	\$408,562
12602	EL DORADO HILLS	413	\$601,692	433	\$651,632
12603	SHINGLE SPRINGS	67	\$484,391	81	\$506,892
12604	RESCUE/NORTH AREA	30	\$543,330	26	\$542,228
12605	LATROBE/SOUTH AREA	7	\$676,571	12	\$819,458
12701	PLACERVILLE	132	\$329,377	131	\$349,070
12702	DIAMOND SPRINGS/EL DORADO	62	\$326,864	72	\$342,458
12703	PLEASANT VALLEY	41	\$377,450	45	\$380,384
12704	SOMERSET/SOUTH COUNTY	49	\$301,839	57	\$347,704
12705	LOTUS/COLOMA	4	\$503,250	5	\$462,900
12706	GREENSTONE, GOLD HILL WEST	12	\$534,750	25	\$594,361
12707	SWANSBORO	5	\$328,700	10	\$262,260
12801	CAMINO/CEDAR GROVE	54	\$317,443	41	\$351,178
12802	POLLOCK PINES/SLY PARK	93	\$241,844	104	\$290,795
12803	AMERICAN RIVER CANYON	10	\$233,276	6	\$239,044
12901	GEORGETOWN DIVIDE	58	\$256,556	57	\$302,834
12902	PILOT HILL/COOL	82	\$374,131	64	\$395,866
12903	NORTH COUNTY	1	\$610,000	6	\$412,421

REPORT 4B

## Market Statistics Report

Listings as of 07/07/16 at 2:51pm

### JUNE 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	25	147	108	23	303
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	25	147	108	23	303
Dollar Value	\$7,144,024	\$59,205,153	\$65,479,538	\$16,614,800	\$148,443,515
Average List Price	\$288,064	\$409,372	\$613,557	\$737,665	\$497,062
Average Sold Price	\$285,761	\$402,756	\$606,292	\$722,383	\$489,913
Average Market Time	33	50	35	41	43
Average Square Feet	1256	1856	2769	3688	2271
% of List Price	99.20	98.38	98.82	97.93	98.56
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 07/07/16 at 2:50pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>\$1,525,000</u>
\$80,000 thru \$89,999	1	181	Minimum	\$89,124	Median	\$465,000
\$90,000 thru \$99,999	1	127	Average	\$489,913		
\$120,000 thru \$139,999	1	71				
\$140,000 thru \$159,999	2	12				
\$160,000 thru \$179,999	3	55				
\$180,000 thru \$199,999	3	42				
\$200,000 thru \$249,999	22	40				
\$250,000 thru \$299,999	31	37				
\$300,000 thru \$349,999	29	39				
\$350,000 thru \$399,999	24	21				
\$400,000 thru \$449,999	28	28				
\$450,000 thru \$499,999	23	44				
\$500,000 thru \$549,999	37	26				
\$550,000 thru \$599,999	21	33				
\$600,000 thru \$649,999	17	23				
\$650,000 thru \$699,999	17	150				
\$700,000 thru \$749,999	9	37				
\$750,000 thru \$799,999	6	122				
\$800,000 thru \$849,999	10	23				
\$850,000 thru \$899,999	3	31				
\$900,000 thru \$949,999	2	39				
\$950,000 thru \$999,999	4	46				
\$1,000,000 thru \$1,249,999	5	83				
\$1,250,000 thru \$1,499,999	3	28				
\$1,500,000 thru \$1,749,999	1	31				
	<b>303</b>	<b>43</b>				

## Market Statistics Report

Listings as of 07/07/16 at 2:54pm

### YEAR TO DATE 1/1/16 – 6/30/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	174	638	438	110	1360
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	174	638	438	110	1360
Dollar Value	\$47,820,638	\$253,951,343	\$254,183,859	\$85,038,908	\$640,994,748
Average List Price	\$279,780	\$405,106	\$589,460	\$799,352	\$480,332
Average Sold Price	\$274,831	\$398,043	\$580,328	\$773,081	\$471,320
Average Market Time	45	50	56	49	51
Average Square Feet	1297	1919	2797	3858	2279
% of List Price	98.23	98.26	98.45	96.71	98.12
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 07/07/16 at 2:52pm

### Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	2	122	<b>Minimum</b>	\$85,000	<b>Maximum</b>	\$2,500,000
\$90,000 thru \$99,999	5	48	<b>Average</b>	\$471,320	<b>Median</b>	\$438,500
\$100,000 thru \$119,999	3	29				
\$120,000 thru \$139,999	10	53				
\$140,000 thru \$159,999	13	51				
\$160,000 thru \$179,999	24	48				
\$180,000 thru \$199,999	23	47				
\$200,000 thru \$249,999	109	48				
\$250,000 thru \$299,999	138	40				
\$300,000 thru \$349,999	110	42				
\$350,000 thru \$399,999	151	56				
\$400,000 thru \$449,999	124	38				
\$450,000 thru \$499,999	136	49				
\$500,000 thru \$549,999	124	36				
\$550,000 thru \$599,999	91	46				
\$600,000 thru \$649,999	76	62				
\$650,000 thru \$699,999	63	87				
\$700,000 thru \$749,999	34	66				
\$750,000 thru \$799,999	21	83				
\$800,000 thru \$849,999	26	83				
\$850,000 thru \$899,999	18	52				
\$900,000 thru \$949,999	11	56				
\$950,000 thru \$999,999	8	50				
\$1,000,000 thru \$1,249,999	21	87				
\$1,250,000 thru \$1,499,999	10	158				
\$1,500,000 thru \$1,749,999	3	63				
\$1,750,000 thru \$1,999,999	2	1				
\$2,000,000 thru \$2,249,999	1	12				
\$2,250,000 thru \$2,499,999	2	78				
\$2,500,000 thru \$2,749,999	1	34				
	1360	51				