

# EL DORADO COUNTY ASSOCIATION OF REALTORS®

## ALL SALES TRANSACTIONS

YEAR: 2015

MONTH	PENDING	FINAL	\$VOLUME
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	310**	\$125,045,900**
MAY	418	320**	\$133,638,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING	FINAL	\$VOLUME
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177**	\$ 73,680,900**
MAR.	390	295**	\$127,530,100**
APR.	453	283**	\$113,373,900**
MAY	460	314**	\$133,984,000**
JUNE	451	366**	\$159,222,100**
JULY	432	295**	\$121,934,500**
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345	1175	325
APR.	1493	392	1335	294	1226	271	1445	340	1514	451	1322	335
MAY	1557	332	1400	316	1331	305	1614	415	1585	352	1518	363
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426	1639	399
JULY	1731	403	1350	213	1447	325	1617	350	1568	351	1601	335
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294		
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	148	147	521	242	271	309	261					

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237					

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$ 459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$ 521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000	\$ 439,000	\$ 438,500	\$432,500	\$ 460,000	\$425,000					

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$ 539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$ 547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 441,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526	\$ 472,471	\$ 446,596	\$ 472,815	\$ 487,477	\$449,438					

**MULTIPLE LISTING STATISTICS FOR JULY 2016**

				AVERAGE	PRICE
		CLOSED '15	CLOSED '16	2015	2016
RESIDENTIAL/COMMON INT.	RES	299	261	\$ 462,859	\$ 449,438
MOBILE HOME-IN PARK	MOB	8	6	\$ 66,313	\$ 66,410
RESIDENTIAL INCOME	RIN	1	2	\$ 238,000	\$ 645,000
LAND	LND	30	25	\$ 86,283	\$ 111,714
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 610,000	\$ 150,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES BY AREA JULY 2016</b>					
		2015	2015	2016	2016
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	46	\$ 396,730	32	\$ 439,764
EL DORADO HILLS	12602	111	\$ 636,126	74	\$ 614,026
SHINGLE SPRINGS	12603	8	\$ 622,625	8	\$ 513,625
RESCUE/LUNEMAN	12604	2	\$ 442,500	4	\$ 583,375
LATROBE/SOUTH AREA	12605	2	\$ 835,000	2	\$ 1,300,000
GREATER PLACERVILLE	12701	21	\$ 347,062	28	\$ 369,243
DIAMOND SPRGS/EL DORADO	12702	18	\$ 311,924	13	\$ 328,603
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 482,019	7	\$ 409,857
SOMERSET/SOUTH COUNTY	12704	10	\$ 365,493	7	\$ 238,357
COLOMA, LOTUS	12705	2	\$ 419,729	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	5	\$ 466,600	7	\$ 526,427
MOSQUITO, SWANSBORO	12707	0	\$ -	3	\$ 262,500
CAMINO, CEDAR GROVE	12801	6	\$ 309,483	13	\$ 465,897
POLLOCK PINES, SLY PARK	12802	32	\$ 252,718	30	\$ 277,837
AMERICAN RIVER CANYON	12803	2	\$ 93,500	5	\$ 153,600
GEORGETOWN, GARDENVALLEY	12901	12	\$ 264,592	14	\$ 312,429
PILOT HILL, COOL	12902	13	\$ 372,062	11	\$ 404,493
NORTH COUNTY	12903	1	\$ 270,000	3	\$ 382,167

**TRANSACTION SUMMARY**

	2015	2015	2016	2016
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	337	2635	432	2796
PENDING SALES - RESIDENTIAL	311	2390	387	2442
CLOSED SALES - TOTAL	339	1878	295	1987
CLOSED SALES - RESIDENTIAL	299	1605	261	1630
CLOSED SALES -RES.MEDIAN PRICE	\$ 435,000	\$ 403,000	\$ 425,000	\$ 432,750
LISTING INVENTORY - TOTAL	1568		1601	
LISTING INVENTORY - RESIDENTIAL	1066		1082	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 7/31)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	230	\$389,228	218	\$413,355
12602	EL DORADO HILLS	524	\$608,986	509	\$645,599
12603	SHINGLE SPRINGS	75	\$449,136	90	\$505,925
12604	RESCUE/NORTH AREA	22	\$537,028	30	\$547,714
12605	LATROBE/SOUTH AREA	9	\$711,778	14	\$888,107
12701	PLACERVILLE	154	\$329,975	160	\$352,762
12702	DIAMOND SPRINGS/EL DORADO	80	\$323,503	86	\$340,684
12703	PLEASANT VALLEY	49	\$394,522	52	\$384,352
12704	SOMERSET/SOUTH COUNTY	59	\$312,628	64	\$335,744
12705	LOTUS/COLOMA	6	\$475,410	5	\$462,900
12706	GREENSTONE, GOLD HILL WEST	17	\$514,706	32	\$579,501
12707	SWANSBORO	5	\$328,700	13	\$262,315
12801	CAMINO/CEDAR GROVE	60	\$316,647	55	\$378,271
12802	POLLOCK PINES/SILY PARK	125	\$244,628	136	\$286,814
12803	AMERICAN RIVER CANYON	12	\$209,980	11	\$200,206
12901	GEORGETOWN DIVIDE	70	\$257,934	71	\$304,726
12902	PILOT HILL/COOL	96	\$371,516	75	\$397,131
12903	NORTH COUNTY	2	\$440,000	9	\$402,336

## Market Statistics Report

Listings as of 08/10/16 at 3:16pm

### JULY 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	45	112	79	25	261
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	45	112	79	25	261
Dollar Value	\$11,940,495	\$42,822,893	\$42,157,000	\$20,382,832	\$117,303,220
Average List Price	\$268,348	\$387,456	\$541,069	\$835,282	\$456,311
Average Sold Price	\$265,344	\$382,347	\$533,633	\$815,313	\$449,438
Average Market Time	25	35	36	63	36
Average Square Feet	1222	1860	2638	4173	2207
% of List Price	98.88	98.68	98.63	97.61	98.49
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright © 2016, MetroList Services, Inc. Copyright © 2016, Rapattoni Corporation. All rights reserved.  
 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 08/10/16 at 3:15pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$30,000 thru \$39,999	1	7	Minimum	\$37,000	Maximum	\$1,400,000
\$40,000 thru \$49,999	1	7	Average	\$449,438	Median	\$425,000
\$80,000 thru \$89,999	1	14				
\$90,000 thru \$99,999	3	29				
\$120,000 thru \$139,999	3	15				
\$140,000 thru \$159,999	1	52				
\$160,000 thru \$179,999	5	26				
\$180,000 thru \$199,999	7	11				
\$200,000 thru \$249,999	20	30				
\$250,000 thru \$299,999	25	32				
\$300,000 thru \$349,999	27	23				
\$350,000 thru \$399,999	27	42				
\$400,000 thru \$449,999	24	22				
\$450,000 thru \$499,999	26	40				
\$500,000 thru \$549,999	20	47				
\$550,000 thru \$599,999	19	47				
\$600,000 thru \$649,999	12	19				
\$650,000 thru \$699,999	11	45				
\$700,000 thru \$749,999	8	19				
\$750,000 thru \$799,999	3	55				
\$800,000 thru \$849,999	5	28				
\$850,000 thru \$899,999	3	162				
\$900,000 thru \$949,999	1	51				
\$950,000 thru \$999,999	1	77				
\$1,000,000 thru \$1,249,999	4	132				
\$1,250,000 thru \$1,499,999	3	70				
	261	36				

**REPORT 5A**

## Market Statistics Report

Listings as of 08/10/16 at 3:19pm

### YEAR TO DATE 1/1/16 -7/31/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	219	755	519	137	1630
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	219	755	519	137	1630
Dollar Value	\$59,761,133	\$298,289,163	\$297,385,859	\$106,221,730	\$761,657,885
Average List Price	\$277,431	\$401,833	\$581,872	\$800,061	\$475,915
Average Sold Price	\$272,882	\$395,085	\$572,998	\$775,341	\$467,275
Average Market Time	40	48	53	52	49
Average Square Feet	1282	1907	2771	3890	2265
% of List Price	98.36	98.32	98.47	96.91	98.18
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 08/10/16 at 3:18pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>	
\$30,000 thru \$39,999	1	7	Minimum	\$37,000
\$40,000 thru \$49,999	1	7	Average	\$467,275
\$80,000 thru \$89,999	3	86	Maximum	\$2,500,000
\$90,000 thru \$99,999	8	41	Median	\$432,750
\$100,000 thru \$119,999	3	29		
\$120,000 thru \$139,999	13	44		
\$140,000 thru \$159,999	14	51		
\$160,000 thru \$179,999	29	45		
\$180,000 thru \$199,999	30	38		
\$200,000 thru \$249,999	131	45		
\$250,000 thru \$299,999	163	39		
\$300,000 thru \$349,999	138	38		
\$350,000 thru \$399,999	181	54		
\$400,000 thru \$449,999	149	35		
\$450,000 thru \$499,999	163	48		
\$500,000 thru \$549,999	144	37		
\$550,000 thru \$599,999	111	46		
\$600,000 thru \$649,999	88	56		
\$650,000 thru \$699,999	74	81		
\$700,000 thru \$749,999	42	57		
\$750,000 thru \$799,999	24	79		
\$800,000 thru \$849,999	31	74		
\$850,000 thru \$899,999	21	67		
\$900,000 thru \$949,999	12	56		
\$950,000 thru \$999,999	9	53		
\$1,000,000 thru \$1,249,999	25	94		
\$1,250,000 thru \$1,499,999	13	138		
\$1,500,000 thru \$1,749,999	3	63		
\$1,750,000 thru \$1,999,999	2	1		
\$2,000,000 thru \$2,249,999	1	12		
\$2,250,000 thru \$2,499,999	2	78		
\$2,500,000 thru \$2,749,999	1	34		

1630

49

**REPORT 5B**