

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2015

MONT H	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	200**	\$ 69,982,100**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	195**	\$ 76,656,200**
DEC.	229	238**	\$ 90,251,900**

YEAR: 2016

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	295	177**	\$ 72,725,000**
FEB.	315	177	\$ 73,680,900
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1307	346	1236	269	774	194	1083	263	1020	240	955	192
FEB.	1355	309	1275	268	1065	196	1165	297	1179	299	979	251
MAR.	1349	307	1175	264	1104	224	1324	329	1284	345		
APR.	1493	392	1335	294	1226	271	1445	340	1514	451		
MAY	1557	332	1400	316	1331	305	1614	415	1585	352		
JUNE	1662	383	1793	276	1384	304	1690	380	1694	426		
JULY	1731	403	1350	213	1447	325	1617	350	1568	351		
AUG.	1713	369	1376	263	1391	296	1428	287	1562	294		
SEPT.	1652	331	1344	208	1467	311	1463	300	1516	272		
OCT.	1445	229	1207	217	1312	271	1249	263	1339	248		
NOV.	1477	261	999	137	1209	194	1179	176	1125	175		
DEC.	1233	195	918	121	1168	149	915	129	837	125		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	265	288	250	299	248	230	208	174	211
2016	148	147										

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$ 282,000	\$284,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$ 288,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$ 336,700	\$365,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 400,000	\$420,500	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 405,000	\$ 425,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$639,350	\$645,768	\$524,711	\$ 544,110	\$603,921	\$627,848	\$628,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$647,701	\$678,118	\$572,647	\$ 557,866	\$639,861	\$482,987	\$616,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$637,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 460,280	\$ 478,526										

**MULTIPLE LISTING STATISTICS FOR FEBRUARY 2016**

		CLOSED '15	CLOSED '16	AVERAGE 2015	PRICE 2016
RESIDENTIAL/COMMON INT.	RES	163	147	\$ 402,894	\$ 478,526
MOBILE HOME-IN PARK	MOB	13	6	\$ 59,192	\$ 38,649
RESIDENTIAL INCOME	RIN	0	3	\$ -	\$ 313,667
LAND	LND	25	26	\$ 141,640	\$ 88,919
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 699,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - FEBRUARY 2016</b>					
		2015	2015	2016	2016
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	25	\$ 349,780	23	\$ 389,330
EL DORADO HILLS	12602	46	\$ 531,777	54	\$ 656,640
SHINGLE SPRINGS	12603	11	\$ 405,414	7	\$ 533,600
RESCUE/LUNEMAN	12604	2	\$ 328,935	1	\$ 365,000
LATROBE/SOUTH AREA	12605	2	\$ 538,000	2	\$ 1,162,500
GREATER PLACERVILLE	12701	11	\$ 361,000	6	\$ 281,583
DIAMOND SPRGS/EL DORADO	12702	10	\$ 345,200	4	\$ 317,750
PLEASANTVALLEY/PLV SOUTH	12703	94	\$ 232,739	4	\$ 430,250
SOMERSET/SOUTH COUNTY	12704	7	\$ 296,786	11	\$ 314,027
COLOMA, LOTUS	12705	1	\$ 1,058,000	1	\$ 365,000
GREENSTONE/GOLDHILLWEST	12706	3	\$ 567,833	2	\$ 549,250
MOSQUITO, SWANSBORO	12707	1	\$ 340,000	0	\$ -
CAMINO, CEDAR GROVE	12801	11	\$ 296,573	2	\$ 289,500
POLLOCK PINES, SLY PARK	12802	9	\$ 239,888	13	\$ 326,269
AMERICAN RIVER CANYON	12803	0	\$ -	2	\$ 257,500
GEORGETOWN, GARDENVALLEY	12901	7	\$ 304,214	6	\$ 295,667
PILOT HILL, COOL	12902	13	\$ 370,085	9	\$ 310,687
NORTH COUNTY	12903	1	\$ 610,000	0	\$ -

**TRANSACTION SUMMARY**

	2015 MONTH	2015 YTD	2016 MONTH	2016 YTD
PENDING SALES-TOTAL	331	623	315	610
PENDING SALES - RESIDENTIAL	288	544	282	540
CLOSED SALES - TOTAL	200	330	177	354
CLOSED SALES - RESIDENTIAL	163	280	147	296
CLOSED SALES -RES.MEDIAN PRICE	\$ 375,000	\$ 365,000	\$ 425,000	\$ 421,350
LISTING INVENTORY - TOTAL	1179		979	
LISTING INVENTORY - RESIDENTIAL	809		649	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (2/1 - 2/29)

ZONE	AREA	2015 # OF SALES	2015 AVG. PRICE	2016 # OF SALES	2016 AVG. PRICE
12601	CAMERON PARK	42	\$349,726	45	\$390,420
12602	EL DORADO HILLS	80	\$569,873	94	\$669,826
12603	SHINGLE SPRINGS	17	\$438,091	17	\$504,071
12604	RESCUE/NORTH AREA	5	\$387,374	1	\$365,000
12605	LATROBE/SOUTH AREA	2	\$538,000	2	\$1,162,500
12701	PLACERVILLE	20	\$336,173	21	\$376,376
12702	DIAMOND SPRINGS/EL DORADO	14	\$339,321	18	\$305,664
12703	PLEASANT VALLEY	8	\$314,777	12	\$443,750
12704	SOMERSET/SOUTH COUNTY	13	\$287,115	18	\$305,072
12705	LOTUS/COLOMA	2	\$604,000	1	\$365,000
12706	GREENSTONE,GOLD HILL WEST	3	\$567,833	3	\$584,500
12707	SWANSBORO	1	\$340,000	0	\$0
12801	CAMINO/CEDAR GROVE	14	\$302,950	8	\$356,750
12802	POLLOCK PINES/SLY PARK	20	\$229,300	22	\$301,473
12803	AMERICAN RIVER CANYON	1	\$219,000	2	\$257,500
12901	GEORGETOWN DIVIDE	17	\$257,324	16	\$281,203
12902	PILOT HILL/COOL	20	\$344,005	16	\$393,244
12903	NORTH COUNTY	1	\$610,000	0	\$0

REPORT 4B

## Market Statistics Report

Listings as of 03/18/16 at 2:00pm

### FEBRUARY 2016

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	24	62	46	15	147
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	24	62	46	15	147
Dollar Value	\$6,115,000	\$24,206,584	\$26,258,730	\$13,763,015	\$70,343,329
Average List Price	\$257,825	\$397,044	\$586,609	\$949,472	\$490,004
Average Sold Price	\$254,792	\$390,429	\$570,842	\$917,534	\$478,526
Average Market Time	57	62	72	61	64
Average Square Feet	1339	1957	2829	4369	2375
% of List Price	98.82	98.33	97.31	96.64	97.66
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 03/18/16 at 1:59pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$140,000 thru \$159,999	2	18	Minimum	\$155,000	Maximum	\$2,350,000
\$160,000 thru \$179,999	6	70	Average	\$478,526	Median	\$425,000
\$180,000 thru \$199,999	3	63				
\$200,000 thru \$249,999	11	73				
\$250,000 thru \$299,999	15	44				
\$300,000 thru \$349,999	10	82				
\$350,000 thru \$399,999	17	88				
\$400,000 thru \$449,999	17	55				
\$450,000 thru \$499,999	13	68				
\$500,000 thru \$549,999	13	49				
\$550,000 thru \$599,999	8	67				
\$600,000 thru \$649,999	9	49				
\$650,000 thru \$699,999	6	57				
\$700,000 thru \$749,999	3	39				
\$750,000 thru \$799,999	1	115				
\$800,000 thru \$849,999	4	85				
\$850,000 thru \$899,999	2	24				
\$900,000 thru \$949,999	2	138				
\$1,000,000 thru \$1,249,999	1	35				
\$1,250,000 thru \$1,499,999	1	138				
\$1,750,000 thru \$1,999,999	2	1				
\$2,250,000 thru \$2,499,999	1	151				
	147	64				

REPORT 5A

## Market Statistics Report

Listings as of 03/18/16 at 2:16pm

### YEAR TO DATE 1/1/16 – 2/29/16

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	52	126	87	31	296
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	52	126	87	31	296
Dollar Value	\$13,064,850	\$48,973,553	\$51,598,570	\$25,288,005	\$138,924,978
Average List Price	\$258,062	\$397,917	\$607,125	\$850,410	\$482,227
Average Sold Price	\$251,247	\$388,679	\$593,087	\$815,742	\$469,341
Average Market Time	55	58	77	67	64
Average Square Feet	1298	1927	2837	4138	2316
% of List Price	97.36	97.68	97.69	95.92	97.33
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 03/18/16 at 2:15pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$80,000 thru \$89,999	1	63	Minimum	\$85,000	Maximum	\$2,350,000
\$90,000 thru \$99,999	1	3	Average	\$469,341	Median	\$421,350
\$100,000 thru \$119,999	1	15				
\$120,000 thru \$139,999	2	115				
\$140,000 thru \$159,999	7	50				
\$160,000 thru \$179,999	6	70				
\$180,000 thru \$199,999	6	41				
\$200,000 thru \$249,999	30	47				
\$250,000 thru \$299,999	28	51				
\$300,000 thru \$349,999	21	62				
\$350,000 thru \$399,999	34	74				
\$400,000 thru \$449,999	31	50				
\$450,000 thru \$499,999	26	79				
\$500,000 thru \$549,999	25	54				
\$550,000 thru \$599,999	16	64				
\$600,000 thru \$649,999	16	68				
\$650,000 thru \$699,999	8	66				
\$700,000 thru \$749,999	7	101				
\$750,000 thru \$799,999	4	73				
\$800,000 thru \$849,999	4	85				
\$850,000 thru \$899,999	3	77				
\$900,000 thru \$949,999	3	140				
\$950,000 thru \$999,999	2	57				
\$1,000,000 thru \$1,249,999	6	62				
\$1,250,000 thru \$1,499,999	3	209				
\$1,500,000 thru \$1,749,999	2	80				
\$1,750,000 thru \$1,999,999	2	1				
\$2,250,000 thru \$2,499,999	1	151				
	296	64				

REPORT 5B