

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2017

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	235**	\$102,738,300**
APR.	351	288**	\$127,761,700**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	293**	\$138,979,100**
AUG.	349	353**	\$166,174,900**
SEPT.	380	303**	\$135,986,100**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

YEAR: 2018

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	206**	\$ 86,991,200**
FEB.	309	198	\$ 90,452,900
MAR.			
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261		
APR.	1226	271	1445	340	1514	451	1322	335	1162	326		
MAY	1331	305	1614	415	1585	352	1518	363	1423	384		
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226		
JULY	1447	325	1617	350	1568	351	1601	335	1445	299		
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295		
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266		
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210		
NOV.	1209	194	1179	176	1125	175	986	154	984	164		
DEC.	1168	149	915	129	837	125	802	104	728	97		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	194	236	269	299	261	308	261	287	273	256
2018	164	167										

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161										

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 469,950	\$460,000	\$ 499,900	\$488,888	\$505,000	\$ 450,000	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000										

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 496,172	\$ 496,768	\$ 512,735	\$ 526,364	\$519,310	\$ 519,460	\$ 499,447	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 498,093	\$ 509,628										

MULTIPLE LISTING STATISTICS FOR FEBRUARY 2018

				AVERAGE	PRICE
		CLOSED '17	CLOSED '18	2017	2018
RESIDENTIAL/COMMON INT.	RES	129	167	\$ 444,682	\$ 509,628
MOBILE HOME-IN PARK	MOB	1	5	\$ 50,000	\$ 76,180
RESIDENTIAL INCOME	RIN	2	1	\$ 1,110,000	\$ 299,000
LAND	LND	28	23	\$ 135,993	\$ 180,229
COMMERCIAL/INDUSTRIAL	COM	2	1	\$ 325,000	\$ 210,000
BUSINESS OPPORTUNITY	BOP	1	1	\$ 600,000	\$ 310,000

RESIDENTIAL SALES BY AREA FEBRUARY 2018					
		2017	2017	2018	2018
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	25	\$422,811	26	\$ 463,123
EL DORADO HILLS	12602	27	\$603,275	44	\$ 659,508
SHINGLE SPRINGS	12603	6	\$462,333	4	\$ 554,250
RESCUE/LUNEMAN	12604	3	\$637,667	4	\$ 562,500
LATROBE/SOUTH AREA	12605	1	\$320,000	1	\$ 585,000
GREATER PLACERVILLE	12701	10	\$338,836	13	\$ 456,000
DIAMOND SPRGS/EL DORADO	12702	8	\$453,796	15	\$ 400,218
PLEASANTVALLEY/PLV SOUTH	12703	3	\$391,000	7	\$ 466,240
SOMERSET/SOUTH COUNTY	12704	13	\$299,231	8	\$ 413,625
COLOMA, LOTUS	12705	1	\$ 525,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 775,000	7	\$ 637,143
MOSQUITO, SWANSBORO	12707	2	\$257,000	3	\$ 464,667
CAMINO, CEDAR GROVE	12801	4	\$386,000	2	\$ 325,000
POLLOCK PINES, SLY PARK	12802	9	\$319,628	13	\$ 350,823
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 383,000
GEORGETOWN, GARDENVALLEY	12901	7	\$276,920	7	\$ 376,771
PILOT HILL, COOL	12902	5	\$613,100	11	\$ 539,291
NORTH COUNTY	12903	3	\$467,667	1	\$ 475,000

TRANSACTION SUMMARY

	2017	2017	2018	2018
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	272	4227	273	3747
PENDING SALES - RESIDENTIAL	230	3673	247	3346
CLOSED SALES - TOTAL	246	3065	303	3104
CLOSED SALES - RESIDENTIAL	205	2606	272	2663
CLOSED SALES -RES.MEDIAN PRICE	\$ 429,900	\$ 425,000	\$ 469,500	\$ 457,000
LISTING INVENTORY - TOTAL	986		984	
LISTING INVENTORY - RESIDENTIAL	589		633	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 2/28)

ZONE	AREA	2017 # OF SALES	2017 AVG. PRICE	2018 # OF SALES	2018 AVG. PRICE
12601	CAMERON PARK	41	\$417,149	46	\$483,643
12602	EL DORADO HILLS	75	\$640,104	91	\$666,720
12603	SHINGLE SPRINGS	15	\$518,400	13	\$524,462
12604	RESCUE/NORTH AREA	5	\$637,600	5	\$572,000
12605	LATROBE/SOUTH AREA	3	\$639,667	2	\$630,000
12701	PLACERVILLE	32	\$351,793	31	\$398,339
12702	DIAMOND SPRINGS/EL DORADO	22	\$380,946	27	\$370,247
12703	PLEASANT VALLEY	9	\$428,489	11	\$446,426
12704	SOMERSET/SOUTH COUNTY	22	\$300,092	15	\$363,733
12705	LOTUS/COLOMA	1	\$525,000	0	\$0
12706	GREENSTONE, GOLD HILL WEST	2	\$775,000	10	\$627,400
12707	SWANSBORO	6	\$282,583	5	\$370,600
12801	CAMINO/CEDAR GROVE	11	\$339,068	12	\$391,958
12802	POLLOCK PINES/SLY PARK	24	\$313,610	29	\$347,134
12803	AMERICAN RIVER CANYON	1	\$130,000	1	\$383,000
12901	GEORGETOWN DIVIDE	17	\$288,908	20	\$381,920
12902	PILOT HILL/COOL	16	\$465,719	12	\$736,017
12903	NORTH COUNTY	6	\$433,150	1	\$475,000

Market Statistics Report February

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$140,000 thru \$159,999	1	145	Minimum	\$140,000	Maximum	\$1,453,000
\$160,000 thru \$179,999	1	93	Average	\$509,628	Median	\$464,000
\$180,000 thru \$199,999	3	37				
\$200,000 thru \$249,999	5	60				
\$250,000 thru \$299,999	14	27				
\$300,000 thru \$349,999	10	61				
\$350,000 thru \$399,999	14	55				
\$400,000 thru \$449,999	30	47				
\$450,000 thru \$499,999	19	30				
\$500,000 thru \$549,999	17	35				
\$550,000 thru \$599,999	11	41				
\$600,000 thru \$649,999	10	53				
\$650,000 thru \$699,999	9	42				
\$700,000 thru \$749,999	5	65				
\$750,000 thru \$799,999	5	85				
\$800,000 thru \$849,999	1	21				
\$850,000 thru \$899,999	3	75				
\$900,000 thru \$949,999	1	214				
\$950,000 thru \$999,999	1	181				
\$1,000,000 thru \$1,249,999	3	259				
\$1,250,000 thru \$1,499,999	4	105				
	167	53				

Area Market Summary

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	30	81	46	10	167
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	30	81	46	10	167
Dollar Value	\$11,626,720	\$35,633,888	\$30,465,692	\$7,381,500	\$85,107,800
Average List Price	\$393,946	\$450,526	\$672,978	\$761,670	\$520,268
Average Sold Price	\$387,557	\$439,925	\$662,298	\$738,150	\$509,628
Average Market Time	40	61	46	65	53
Average Square Feet	1532	1901	2872	3898	2222
% of List Price	98.38	97.65	98.41	96.91	97.95
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Market Statistics Report Year to Date

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>\$2,900,000</u>
			<u>Minimum</u>	<u>Average</u>	<u>Median</u>	<u>\$465,000</u>
\$50,000 thru \$59,999	1	123	\$55,000			
\$60,000 thru \$89,999	1	32	\$503,912			
\$120,000 thru \$139,999	1	63				
\$140,000 thru \$159,999	2	126				
\$160,000 thru \$179,999	3	76				
\$180,000 thru \$199,999	6	58				
\$200,000 thru \$249,999	13	55				
\$250,000 thru \$299,999	33	34				
\$300,000 thru \$349,999	25	63				
\$350,000 thru \$399,999	31	50				
\$400,000 thru \$449,999	40	44				
\$450,000 thru \$499,999	36	39				
\$500,000 thru \$549,999	32	40				
\$550,000 thru \$599,999	27	42				
\$600,000 thru \$649,999	16	52				
\$650,000 thru \$699,999	18	58				
\$700,000 thru \$749,999	11	49				
\$750,000 thru \$799,999	8	77				
\$800,000 thru \$849,999	4	27				
\$850,000 thru \$899,999	6	114				
\$900,000 thru \$949,999	4	104				
\$950,000 thru \$999,999	1	181				
\$1,000,000 thru \$1,249,999	4	210				
\$1,250,000 thru \$1,499,999	6	85				
\$1,500,000 thru \$1,749,999	1	48				
\$2,750,000 thru \$2,999,999	1	151				
	331	53				

Area Market Summary

Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	57	158	96	20	331
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	57	158	96	20	331
Dollar Value	\$19,098,920	\$67,793,938	\$65,366,612	\$14,535,512	\$166,794,982
Average List Price	\$341,433	\$438,840	\$696,632	\$747,210	\$515,466
Average Sold Price	\$335,069	\$429,076	\$680,902	\$726,776	\$503,912
Average Market Time	45	57	48	72	53
Average Square Feet	1412	1863	2860	3643	2182
% of List Price	98.14	97.77	97.74	97.27	97.76
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

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All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.