

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	300**	\$112,060,100**
JUNE	379	296**	\$111,945,800**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	261**	\$ 92,327,100**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	339**	\$142,361,700**
AUG.	345	274**	\$113,850,700**
SEPT.	318	266**	\$103,313,700**
OCT.	312	236**	\$ 89,857,000**
NOV.	297	192**	\$ 75,318,300**
DEC.	229	237	\$ 89,981,800

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287	1562	294
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300	1516	272
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263	1339	248
NOV.	1464	255	1477	261	999	137	1209	194	1179	176	1125	175
DEC.	1290	221	1233	195	918	121	1168	149	915	129	837	125

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	250	299	248	230	208	171	210

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$ 485,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 400,000	\$420,500	\$405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$ 394,900	\$ 395,000

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 289,443	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 351,549	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$389,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$421,903	\$ 405,527

MULTIPLE LISTING STATISTICS FOR DECEMBER 2015

				AVERAGE	PRICE
		CLOSED '14	CLOSED '15	2014	2015
RESIDENTIAL/COMMON INT.	RES	191	210	\$ 411,912	\$ 405,527
MOBILE HOME-IN PARK	MOB	5	3	\$ 43,000	\$ 63,533
RESIDENTIAL INCOME	RIN	1	1	\$ 335,000	\$ 410,000
LAND	LND	23	21	\$ 116,848	\$ 180,989
COMMERCIAL/INDUSTRIAL	COM	0	1	\$ -	\$ 70,000
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 350,000

RESIDENTIAL SALES - BY AREA - DECEMBER 2015					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	29	\$ 374,931	35	\$ 346,754
EL DORADO HILLS	12602	56	\$ 559,769	58	\$ 576,472
SHINGLE SPRINGS	12603	8	\$ 614,738	8	\$ 520,563
RESCUE/LUNEMAN	12604	5	\$ 523,580	3	\$ 561,000
LATROBE/SOUTH AREA	12605	1	\$ 1,250,000	1	\$ 155,000
GREATER PLACERVILLE	12701	16	\$ 350,900	15	\$ 371,467
DIAMOND SPRGS/EL DORADO	12702	7	\$ 310,500	15	\$ 327,620
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 312,150	3	\$ 429,933
SOMERSET/SOUTH COUNTY	12704	14	\$ 277,457	5	\$ 323,700
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 501,750	1	\$ 230,000
MOSQUITO, SWANSBORO	12707	6	\$ 224,333	3	\$ 192,667
CAMINO, CEDAR GROVE	12801	5	\$ 398,200	12	\$ 264,825
POLLOCK PINES, SLY PARK	12802	20	\$ 245,615	14	\$ 281,800
AMERICAN RIVER CANYON	12803	1	\$ 195,000	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	6	\$ 285,333	20	\$ 297,720
PILOT HILL, COOL	12902	7	\$ 334,284	14	\$ 379,529
NORTH COUNTY	12903	0	\$ -	1	\$ 250,000

TRANSACTION SUMMARY

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	203	3836	229	4136
PENDING SALES - RESIDENTIAL	175	3398	211	3755
CLOSED SALES - TOTAL	220	2912	237	3079
CLOSED SALES - RESIDENTIAL	191	2548	210	2670
CLOSED SALES -RES.MEDIAN PRICE	\$ 382,000	\$ 365,000	\$ 395,000	\$ 400,000
LISTING INVENTORY - TOTAL	915		837	
LISTING INVENTORY - RESIDENTIAL	596		546	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 12/31)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	341	\$355,676	386	\$387,651
12602	EL DORADO HILLS	771	\$588,958	815	\$612,375
12603	SHINGLE SPRINGS	124	\$495,740	119	\$495,359
12604	RESCUE/NORTH AREA	64	\$486,860	51	\$539,329
12605	LATROBE/SOUTH AREA	12	\$594,500	14	\$682,485
12701	PLACERVILLE	264	\$301,290	243	\$333,263
12702	DIAMOND SPRINGS/EL DORADO	149	\$279,359	139	\$315,290
12703	PLEASANT VALLEY	79	\$345,572	78	\$390,279
12704	SOMERSET/SOUTH COUNTY	112	\$225,943	105	\$305,465
12705	LOTUS/COLOMA	13	\$314,415	7	\$509,637
12706	GREENSTONE, GOLD HILL WEST	35	\$506,750	37	\$540,186
12707	SWANSBORO	33	\$240,330	19	\$280,437
12801	CAMINO/CEDAR GROVE	79	\$303,180	104	\$321,474
12802	POLLOCK PINES/SLY PARK	224	\$240,699	232	\$525,913
12803	AMERICAN RIVER CANYON	28	\$198,109	26	\$225,722
12901	GEORGETOWN DIVIDE	113	\$263,922	136	\$280,384
12902	PILOT HILL/COOL	97	\$315,154	151	\$365,421
12903	NORTH COUNTY	10	\$290,018	8	\$357,813

REPORT 4B

Market Statistics Report

Listings as of 01/22/16 at 2:09pm

DECEMBER 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	35	98	62	15	210
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	35	98	62	15	210
Dollar Value	\$8,767,400	\$34,166,154	\$33,356,167	\$8,871,000	\$85,160,721
Average List Price	\$258,469	\$356,614	\$548,944	\$604,277	\$414,730
Average Sold Price	\$250,497	\$348,634	\$538,003	\$591,400	\$405,527
Average Market Time	61	60	74	75	66
Average Square Feet	1396	1925	2681	3344	2162
% of List Price	96.92	97.76	98.01	97.87	97.78
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 01/22/16 at 2:08pm

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$60,000 thru \$69,999	1	8	Minimum	\$63,000	Maximum	\$1,620,000
\$120,000 thru \$139,999	1	60	Average	\$405,527	Median	\$395,000
\$140,000 thru \$159,999	8	90				
\$160,000 thru \$179,999	5	38				
\$180,000 thru \$199,999	5	76				
\$200,000 thru \$249,999	21	48				
\$250,000 thru \$299,999	26	87				
\$300,000 thru \$349,999	21	40				
\$350,000 thru \$399,999	18	79				
\$400,000 thru \$449,999	28	59				
\$450,000 thru \$499,999	19	43				
\$500,000 thru \$549,999	18	70				
\$550,000 thru \$599,999	16	69				
\$600,000 thru \$649,999	10	130				
\$650,000 thru \$699,999	4	63				
\$700,000 thru \$749,999	4	39				
\$750,000 thru \$799,999	1	70				
\$800,000 thru \$849,999	1	186				
\$1,000,000 thru \$1,249,999	2	24				
\$1,500,000 thru \$1,749,999	1	4				
	210	66				

REPORT 5A

Market Statistics Report

Listings as of 01/22/16 at 2:23pm

YEAR TO DATE 1/1/15 – 12/31/15

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	413	1252	772	233	2670
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	413	1252	772	233	2670
Dollar Value	\$103,710,569	\$454,942,688	\$432,414,588	\$164,016,829	\$1,155,084,674
Average List Price	\$256,755	\$369,419	\$571,677	\$719,910	\$441,059
Average Sold Price	\$251,115	\$363,373	\$560,123	\$703,935	\$432,616
Average Market Time	52	51	59	67	55
Average Square Feet	1318	1882	2783	3777	2221
% of List Price	97.80	98.36	97.98	97.78	98.09
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 01/22/16 at 2:22pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	25	Minimum	\$22,000	Maximum	\$3,200,000
\$50,000 thru \$59,999	4	44	Average	\$432,616	Median	\$400,000
\$60,000 thru \$69,999	2	122				
\$70,000 thru \$79,999	6	86				
\$80,000 thru \$89,999	2	90				
\$90,000 thru \$99,999	5	59				
\$100,000 thru \$119,999	18	64				
\$120,000 thru \$139,999	36	73				
\$140,000 thru \$159,999	57	52				
\$160,000 thru \$179,999	53	65				
\$180,000 thru \$199,999	68	51				
\$200,000 thru \$249,999	266	52				
\$250,000 thru \$299,999	275	51				
\$300,000 thru \$349,999	264	47				
\$350,000 thru \$399,999	270	50				
\$400,000 thru \$449,999	299	48				
\$450,000 thru \$499,999	259	56				
\$500,000 thru \$549,999	221	53				
\$550,000 thru \$599,999	153	61				
\$600,000 thru \$649,999	105	64				
\$650,000 thru \$699,999	70	70				
\$700,000 thru \$749,999	60	75				
\$750,000 thru \$799,999	29	68				
\$800,000 thru \$849,999	38	45				
\$850,000 thru \$899,999	11	44				
\$900,000 thru \$949,999	13	97				
\$950,000 thru \$999,999	18	65				
\$1,000,000 thru \$1,249,999	31	77				
\$1,250,000 thru \$1,499,999	23	73				
\$1,500,000 thru \$1,749,999	7	52				
\$1,750,000 thru \$1,999,999	1	18				
\$2,000,000 thru \$2,249,999	1	20				
\$2,250,000 thru \$2,499,999	1	188				
\$2,500,000 thru \$2,749,999	1	2				
\$2,750,000 thru \$2,999,999	1	357				
\$3,000,000 thru \$3,249,999	1	33				

2670

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