

EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	300**	\$112,060,100**
JUNE	379	296**	\$111,945,800**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	276**	\$101,248,900**
APR.	452	308**	\$124,286,800**
MAY	418	319**	\$134,104,300**
JUNE	396	295**	\$119,226,200**
JULY	337	336**	\$141,582,600**
AUG.	345	272	\$112,618,400
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415	1585	352
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380	1694	426
JULY	1847	389	1731	403	1350	213	1447	325	1617	350	1568	351
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287	1562	294
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	162	221	265	288	250	297	247				

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220				

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$430,000	\$424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$366,000	\$399,000	\$380,000	\$354,950	\$358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$287,500	\$292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$288,000	\$277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$267,250	\$235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$275,000	\$284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$350,000	\$349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,950	\$374,000	\$399,000	\$350,000	\$348,750	\$369,000	\$382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 400,000	\$420,500	\$405,000	\$439,500	\$390,000				

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$412,190	\$416,524	\$416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,676	\$ 449,470	\$ 453,164	\$445,021	\$464,154	\$432,892				

MULTIPLE LISTING STATISTICS FOR AUGUST 2015

		CLOSED '14	CLOSED '15	AVERAGE 2014	PRICE 2015
RESIDENTIAL/COMMON INT.	RES	254	247	\$ 416,061	\$ 432,892
MOBILE HOME-IN PARK	MOB	15	8	\$ 53,500	\$ 77,613
RESIDENTIAL INCOME	RIN	1	1	\$ 157,500	\$ 325,000
LAND	LND	19	16	\$ 161,237	\$ 296,767
COMMERCIAL/INDUSTRIAL	COM	1	0	\$ 268,000	\$ -
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES - BY AREA - AUGUST 2015					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	37	\$ 383,666	43	\$ 361,551
EL DORADO HILLS	12602	87	\$ 611,991	67	\$ 662,931
SHINGLE SPRINGS	12603	7	\$ 452,071	7	\$ 504,714
RESCUE/LUNEMAN	12604	7	\$ 455,414	5	\$ 526,100
LATROBE/SOUTH AREA	12605	0	\$ -	1	\$ 849,900
GREATER PLACERVILLE	12701	27	\$ 283,937	20	\$ 333,875
DIAMOND SPRGS/EL DORADO	12702	10	\$ 263,350	8	\$ 321,375
PLEASANTVALLEY/PLV SOUTH	12703	8	\$ 307,100	5	\$ 365,000
SOMERSET/SOUTH COUNTY	12704	6	\$ 206,482	12	\$ 331,492
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	2	\$ 527,500	2	\$ 619,750
MOSQUITO, SWANSBORO	12707	2	\$ 493,500	3	\$ 257,633
CAMINO, CEDAR GROVE	12801	7	\$ 214,700	10	\$ 351,550
POLLOCK PINES, SLY PARK	12802	30	\$ 251,298	31	\$ 268,207
AMERICAN RIVER CANYON	12803	5	\$ 223,600	6	\$ 244,500
GEORGETOWN, GARDENVALLEY	12901	11	\$ 291,618	13	\$ 340,846
PILOT HILL, COOL	12902	7	\$ 311,894	13	\$ 377,231
NORTH COUNTY	12903	1	\$ 299,900	1	\$ 252,000

TRANSACTION SUMMARY

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	332	2844	345	2980
PENDING SALES - RESIDENTIAL	300	2509	305	2695
CLOSED SALES - TOTAL	390	1999	272	2143
CLOSED SALES - RESIDENTIAL	254	1738	247	1848
CLOSED SALES - RES.MEDIAN PRICE	\$ 399,000	\$ 368,611	\$ 390,000	\$ 400,000
LISTING INVENTORY - TOTAL	1428		1562	
LISTING INVENTORY - RESIDENTIAL	993		1055	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 8/31)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	235	\$349,339	272	\$385,313
12602	EL DORADO HILLS	548	\$602,609	591	\$615,102
12603	SHINGLE SPRINGS	81	\$480,193	82	\$499,612
12604	RESCUE/NORTH AREA	44	\$493,900	37	\$535,551
12605	LATROBE/SOUTH AREA	9	\$518,222	10	\$725,590
12701	PLACERVILLE	183	\$297,362	173	\$332,044
12702	DIAMOND SPRINGS/EL DORADO	109	\$275,926	87	\$323,841
12703	PLEASANT VALLEY	48	\$337,421	54	\$391,789
12704	SOMERSET/SOUTH COUNTY	67	\$225,338	71	\$315,816
12705	LOTUS/COLOMA	9	\$293,111	6	\$475,410
12706	GREENSTONE, GOLD HILL WEST	22	\$485,170	19	\$525,763
12707	SWANSBORO	21	\$258,161	8	\$302,050
12801	CAMINO/CEDAR GROVE	53	\$289,595	71	\$325,765
12802	POLLOCK PINES/SLY PARK	149	\$231,318	155	\$247,632
12803	AMERICAN RIVER CANYON	15	\$238,468	18	\$221,487
12901	GEORGETOWN DIVIDE	77	\$261,969	83	\$270,920
12902	PILOT HILL/COOL	64	\$311,696	108	\$374,255
12903	NORTH COUNTY	4	\$351,225	3	\$337,333

Market Statistics Report

Listings as of 09/11/15 at 2:11pm

AUGUST 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	39	117	67	24	247
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	39	117	67	24	247
Dollar Value	\$10,371,932	\$42,176,674	\$39,105,154	\$15,270,476	\$106,924,236
Average List Price	\$267,886	\$367,704	\$592,977	\$649,542	\$440,435
Average Sold Price	\$265,947	\$360,484	\$583,659	\$636,270	\$432,892
Average Market Time	31	48	57	60	49
Average Square Feet	1378	1892	2753	3672	2217
% of List Price	99.28	98.04	98.43	97.96	98.29
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 09/11/15 at 2:10pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$70,000 thru \$79,999	1	61	Minimum	\$72,500	Maximum	\$2,500,000
\$100,000 thru \$119,999	2	9	Average	\$432,892	Median	\$390,000
\$120,000 thru \$139,999	2	97				
\$140,000 thru \$159,999	6	33				
\$160,000 thru \$179,999	1	2				
\$180,000 thru \$199,999	4	16				
\$200,000 thru \$249,999	28	38				
\$250,000 thru \$299,999	30	52				
\$300,000 thru \$349,999	28	48				
\$350,000 thru \$399,999	29	44				
\$400,000 thru \$449,999	30	55				
\$450,000 thru \$499,999	22	54				
\$500,000 thru \$549,999	14	45				
\$550,000 thru \$599,999	9	64				
\$600,000 thru \$649,999	10	25				
\$650,000 thru \$699,999	9	53				
\$700,000 thru \$749,999	5	35				
\$750,000 thru \$799,999	4	136				
\$800,000 thru \$849,999	3	27				
\$850,000 thru \$899,999	1	15				
\$900,000 thru \$949,999	1	102				
\$950,000 thru \$999,999	1	90				
\$1,000,000 thru \$1,249,999	3	101				
\$1,250,000 thru \$1,499,999	2	48				
\$1,500,000 thru \$1,749,999	1	155				
\$2,500,000 thru \$2,749,999	1	2				

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REPORT 5A

Market Statistics Report

Listings as of 09/11/15 at 2:24pm

YEAR TO DATE 1/1/15 – 8/31/15

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	283	864	533	168	1848
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	283	864	533	168	1848
Dollar Value	\$71,304,995	\$318,438,425	\$300,143,196	\$120,475,784	\$810,362,400
Average List Price	\$256,742	\$374,218	\$574,078	\$735,287	\$446,696
Average Sold Price	\$251,961	\$368,563	\$563,120	\$717,118	\$438,508
Average Market Time	49	49	56	70	53
Average Square Feet	1318	1896	2800	3830	2244
% of List Price	98.14	98.49	98.09	97.53	98.17
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Listings as of 09/11/15 at 2:23pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$20,000 thru \$29,999	1	25	Minimum	\$22,000	Maximum	\$3,200,000
\$50,000 thru \$59,999	3	57	Average	\$438,508	Median	\$400,000
\$60,000 thru \$69,999	1	236				
\$70,000 thru \$79,999	3	46				
\$80,000 thru \$89,999	1	4				
\$90,000 thru \$99,999	4	73				
\$100,000 thru \$119,999	14	51				
\$120,000 thru \$139,999	27	63				
\$140,000 thru \$159,999	33	47				
\$160,000 thru \$179,999	37	75				
\$180,000 thru \$199,999	47	46				
\$200,000 thru \$249,999	177	51				
\$250,000 thru \$299,999	181	45				
\$300,000 thru \$349,999	192	46				
\$350,000 thru \$399,999	191	45				
\$400,000 thru \$449,999	193	45				
\$450,000 thru \$499,999	182	60				
\$500,000 thru \$549,999	158	54				
\$550,000 thru \$599,999	101	58				
\$600,000 thru \$649,999	71	51				
\$650,000 thru \$699,999	59	74				
\$700,000 thru \$749,999	42	73				
\$750,000 thru \$799,999	19	53				
\$800,000 thru \$849,999	30	38				
\$850,000 thru \$899,999	10	39				
\$900,000 thru \$949,999	11	103				
\$950,000 thru \$999,999	13	54				
\$1,000,000 thru \$1,249,999	19	79				
\$1,250,000 thru \$1,499,999	19	70				
\$1,500,000 thru \$1,749,999	4	79				
\$2,000,000 thru \$2,249,999	1	20				
\$2,250,000 thru \$2,499,999	1	188				
\$2,500,000 thru \$2,749,999	1	2				
\$2,750,000 thru \$2,999,999	1	357				
\$3,000,000 thru \$3,249,999	1	33				
	1848	53				