

# EL DORADO COUNTY ASSOCIATION OF REALTORS® ALL SALES TRANSACTIONS

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	274**	\$100,824,900**
APR.	452	301	\$121,190,100
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340	1514	451
MAY	1734	381	1557	332	1400	316	1331	305	1614	415		
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380		
JULY	1847	389	1731	403	1350	213	1447	325	1617	350		
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287		
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	264	259	234	254	217	234	168	191
2015	117	162	219	259								

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305								

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 368,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 381,500	\$ 395,000	\$ 399,000								

**EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 418,545	\$ 448,231								

**MULTIPLE LISTING STATISTICS FOR APRIL 2015**

				AVERAGE	PRICE
		CLOSED '14	CLOSED '15	2014	2015
RESIDENTIAL/COMMON INT.	RES	230	259	\$ 421,075	\$ 448,231
MOBILE HOME-IN PARK	MOB	6	13	\$ 38,008	\$ 53,538
RESIDENTIAL INCOME	RIN	1	0	\$ 3,125,000	\$ -
LAND	LND	23	28	\$ 222,772	\$ 145,623
COMMERCIAL/INDUSTRIAL	COM	1	1	\$ 462,500	\$ 325,000
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES - BY AREA - APRIL 2015</b>					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	29	\$ 368,228	36	\$ 376,601
EL DORADO HILLS	12602	75	\$ 627,343	74	\$ 639,598
SHINGLE SPRINGS	12603	9	\$ 456,556	17	\$ 587,956
RESCUE/LUNEMAN	12604	6	\$ 647,000	11	\$ 700,091
LATROBE/SOUTH AREA	12605	1	\$ 250,000	2	\$ 542,500
GREATER PLACERVILLE	12701	17	\$ 321,765	27	\$ 321,937
DIAMOND SPRGS/EL DORADO	12702	21	\$ 263,089	13	\$ 315,162
PLEASANTVALLEY/PLV SOUTH	12703	9	\$ 298,333	11	\$ 388,845
SOMERSET/SOUTH COUNTY	12704	12	\$ 248,650	8	\$ 274,650
COLOMA, LOTUS	12705	2	\$ 336,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 840,000	0	\$ -
MOSQUITO, SWANSBORO	12707	4	\$ 220,471	0	\$ -
CAMINO, CEDAR GROVE	12801	10	\$ 318,850	9	\$ 301,739
POLLOCK PINES, SLY PARK	12802	15	\$ 219,942	21	\$ 226,874
AMERICAN RIVER CANYON	12803	2	\$ 247,500	0	\$ -
GEORGETOWN, GARDENVALLEY	12901	10	\$ 292,740	13	\$ 268,923
PILOT HILL, COOL	12902	7	\$ 272,771	17	\$ 363,700
NORTH COUNTY	12903	0	\$ -	0	\$ -

**TRANSACTION SUMMARY**

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	412	1359	452	1484
PENDING SALES - RESIDENTIAL	370	1226	417	1336
CLOSED SALES - TOTAL	261	849	301	912
CLOSED SALES - RESIDENTIAL	375000	726	259	757
CLOSED SALES -RES.MEDIAN PRICE	\$ 385,000	\$ 352,250	\$ 399,000	\$ 389,950
LISTING INVENTORY - TOTAL	1445		1514	
LISTING INVENTORY - RESIDENTIAL	967		1070	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 4/30)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	102	\$337,531	105	\$371,147
12602	EL DORADO HILLS	224	\$593,462	221	\$599,954
12603	SHINGLE SPRINGS	36	\$447,651	44	\$505,384
12604	RESCUE/NORTH AREA	20	\$463,761	21	\$551,803
12605	LATROBE/SOUTH AREA	7	\$463,000	5	\$559,200
12701	PLACERVILLE	67	\$286,669	78	\$319,047
12702	DIAMOND SPRINGS/EL DORADO	50	\$259,495	38	\$331,674
12703	PLEASANT VALLEY	21	\$341,043	22	\$365,251
12704	SOMERSET/SOUTH COUNTY	30	\$232,847	28	\$290,543
12705	LOTUS/COLOMA	4	\$289,000	2	\$604,000
12706	GREENSTONE,GOLD HILL WEST	7	\$486,357	8	\$475,375
12707	SWANSBORO	11	\$246,980	2	\$302,500
12801	CAMINO/CEDAR GROVE	22	\$327,893	34	\$301,350
12802	POLLOCK PINES/SLY PARK	56	\$214,341	55	\$232,915
12803	AMERICAN RIVER CANYON	4	\$295,756	3	\$324,333
12901	GEORGETOWN DIVIDE	33	\$269,839	40	\$268,535
12902	PILOT HILL/COOL	29	\$306,117	50	\$348,328
12903	NORTH COUNTY	3	\$368,333	1	\$610,000

REPORT 4B

# Market Statistics Report

Listings as of 05/07/15 at 3:16pm

APRIL 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	44	121	76	18	259
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	44	121	76	18	259
Dollar Value	\$12,837,775	\$42,755,031	\$45,736,343	\$14,762,790	\$116,091,939
Average List Price	\$295,391	\$356,367	\$612,612	\$851,263	\$455,594
Average Sold Price	\$291,768	\$353,347	\$601,794	\$820,155	\$448,231
Average Market Time	42	43	48	102	48
Average Square Feet	1399	1791	2936	4275	2233
% of List Price	98.77	99.15	98.23	96.35	98.38
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 05/07/15 at 3:15pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	12	<b>Minimum</b>	\$50,000	<b>Maximum</b>	\$2,110,000
\$100,000 thru \$119,999	1	95	<b>Average</b>	\$448,231	<b>Median</b>	\$399,000
\$120,000 thru \$139,999	7	81				
\$140,000 thru \$159,999	4	61				
\$160,000 thru \$179,999	4	105				
\$180,000 thru \$199,999	5	32				
\$200,000 thru \$249,999	33	46				
\$250,000 thru \$299,999	24	34				
\$300,000 thru \$349,999	23	29				
\$350,000 thru \$399,999	29	51				
\$400,000 thru \$449,999	25	40				
\$450,000 thru \$499,999	19	56				
\$500,000 thru \$549,999	20	36				
\$550,000 thru \$599,999	18	23				
\$600,000 thru \$649,999	3	147				
\$650,000 thru \$699,999	8	88				
\$700,000 thru \$749,999	10	50				
\$750,000 thru \$799,999	2	18				
\$800,000 thru \$849,999	6	21				
\$850,000 thru \$899,999	2	88				
\$900,000 thru \$949,999	5	141				
\$950,000 thru \$999,999	3	12				
\$1,000,000 thru \$1,249,999	2	148				
\$1,250,000 thru \$1,499,999	4	83				
\$2,000,000 thru \$2,249,999	1	20				
	<b>259</b>	<b>48</b>				

# Market Statistics Report

Listings as of 05/07/15 at 3:19pm

**YEAR TO DATE 1/1/15 – 4/30/15**

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	127	359	222	49	757
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	127	359	222	49	757
Dollar Value	\$31,171,275	\$127,370,236	\$125,416,175	\$36,296,440	\$320,254,126
Average List Price	\$249,909	\$360,462	\$577,130	\$765,125	\$431,649
Average Sold Price	\$245,443	\$354,792	\$564,938	\$740,744	\$423,057
Average Market Time	61	55	67	101	62
Average Square Feet	1323	1845	2869	3884	2190
% of List Price	98.21	98.43	97.89	96.81	98.01
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 05/07/15 at 3:18pm

Selling Price Range	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
\$50,000 thru \$59,999	2	81	Minimum	\$50,000	Maximum
\$60,000 thru \$69,999	1	236	Average	\$423,057	\$2,300,000
\$70,000 thru \$79,999	2	39			\$389,950
\$80,000 thru \$89,999	1	4			
\$90,000 thru \$99,999	2	83			
\$100,000 thru \$119,999	5	111			
\$120,000 thru \$139,999	16	52			
\$140,000 thru \$159,999	14	50			
\$160,000 thru \$179,999	16	113			
\$180,000 thru \$199,999	21	43			
\$200,000 thru \$249,999	90	57			
\$250,000 thru \$299,999	69	52			
\$300,000 thru \$349,999	79	46			
\$350,000 thru \$399,999	81	55			
\$400,000 thru \$449,999	71	53			
\$450,000 thru \$499,999	70	70			
\$500,000 thru \$549,999	64	73			
\$550,000 thru \$599,999	43	73			
\$600,000 thru \$649,999	21	89			
\$650,000 thru \$699,999	21	80			
\$700,000 thru \$749,999	23	76			
\$750,000 thru \$799,999	6	28			
\$800,000 thru \$849,999	10	33			
\$850,000 thru \$899,999	3	83			
\$900,000 thru \$949,999	6	127			
\$950,000 thru \$999,999	4	12			
\$1,000,000 thru \$1,249,999	5	140			
\$1,250,000 thru \$1,499,999	8	100			
\$1,500,000 thru \$1,749,999	1	27			
\$2,000,000 thru \$2,249,999	1	20			
\$2,250,000 thru \$2,499,999	1	188			
	757	62			