

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

**YEAR: 2017**

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	236**	\$103,242,100**
APR.	351	290**	\$128,211,600**
MAY	420	311**	\$141,802,200**
JUNE	426	346**	\$163,840,900**
JULY	397	293**	\$138,979,100**
AUG.	349	353**	\$166,174,900**
SEPT.	380	303**	\$135,986,100**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

**YEAR: 2018**

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	207**	\$ 87,694,400**
FEB.	309	198**	\$ 90,452,900**
MAR.	374	290**	\$130,130,900**
APR.	362	452**	\$169,863,100**
MAY	394	310	\$163,479,400
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261	1137	297
APR.	1226	271	1445	340	1514	451	1322	335	1162	326	1110	278
MAY	1331	305	1614	415	1585	352	1518	363	1423	384	1421	430
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226		
JULY	1447	325	1617	350	1568	351	1601	335	1445	299		
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295		
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266		
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210		
NOV.	1209	194	1179	176	1125	175	986	154	984	164		
DEC.	1168	149	915	129	837	125	802	104	728	97		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	195	237	269	299	261	308	261	287	273	256
2018	165	167	233	276	249							

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161	218	195	350							

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 470,000	\$460,000	\$ 499,900	\$488,888	\$505,000	\$ 450,000	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000	\$ 500,000	\$ 499,950	\$550,000							

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 500,643	\$ 496,768	\$ 512,735	\$ 526,364	\$519,310	\$ 519,460	\$ 499,447	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 499,336	\$ 509,628	\$ 530,793	\$ 523,421	\$ 614,379							

**MULTIPLE LISTING STATISTICS FOR MAY 2018**

		CLOSED '17	CLOSED '18	AVERAGE 2017	PRICE 2018
RESIDENTIAL/COMMON INT.	RES	269	249	\$ 512,735	\$ 614,379
MOBILE HOME-IN PARK	MOB	8	11	\$ 70,613	\$ 94,655
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 550,000
LAND	LND	34	47	\$ 97,400	\$ 179,321
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 239,950
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

<b>RESIDENTIAL SALES BY AREA MAY 2018</b>					
AREA	ZONE	2017 # OF SALES	2017 AVG. PRICE	2018 # OF SALES	2018 AVG. PRICE
GREATER CAMERON PARK	12601	37	\$422,876	27	\$ 504,213
EL DORADO HILLS	12602	80	\$675,944	106	\$ 807,385
SHINGLE SPRINGS	12603	11	\$526,320	6	\$ 770,250
RESCUE/LUNEMAN	12604	12	\$732,792	6	\$ 603,500
LATROBE/SOUTH AREA	12605	4	\$ 826,500	2	\$ 957,500
GREATER PLACERVILLE	12701	28	\$401,471	25	\$ 464,633
DIAMOND SPRGS/EL DORADO	12702	8	\$435,500	10	\$ 378,240
PLEASANTVALLEY/PLV SOUTH	12703	9	\$429,111	9	\$ 435,327
SOMERSET/SOUTH COUNTY	12704	10	\$300,839	11	\$ 403,082
COLOMA, LOTUS	12705	2	\$ 512,000	3	\$ 553,000
GREENSTONE/GOLDHILLWEST	12706	11	\$ 781,000	4	\$ 716,750
MOSQUITO, SWANSBORO	12707	1	\$ 303,000	5	\$ 337,300
CAMINO, CEDAR GROVE	12801	7	\$375,500	7	\$ 481,500
POLLOCK PINES, SLY PARK	12802	16	\$330,938	15	\$ 336,160
AMERICAN RIVER CANYON	12803	0	\$ -	1	\$ 110,000
GEORGETOWN, GARDENVALLEY	12901	16	\$330,844	3	\$ 509,600
PILOT HILL, COOL	12902	18	\$435,856	12	\$ 439,250
NORTH COUNTY	12903	3	\$348,267	0	\$ -

**TRANSACTION SUMMARY**

	2017 MONTH	2017 YTD	2018 MONTH	2018 YTD
PENDING SALES-TOTAL	420	1575	394	1676
PENDING SALES - RESIDENTIAL	365	1380	346	1470
CLOSED SALES - TOTAL	311	1220	310	1457
CLOSED SALES - RESIDENTIAL	269	1011	249	1091
CLOSED SALES -RES.MEDIAN PRICE	\$ 460,000	\$ 440,000	\$ 550,000	\$ 500,000
LISTING INVENTORY - TOTAL	1423		1421	
LISTING INVENTORY - RESIDENTIAL	944		1004	

## Market Statistics Report May 2018

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	26	100	101	22	249
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	26	100	101	22	249
Dollar Value	\$8,844,700	\$49,185,755	\$74,498,383	\$20,451,495	\$152,980,333
Average List Price	\$345,981	\$496,775	\$737,484	\$943,381	\$618,125
Average Sold Price	\$340,181	\$491,858	\$737,608	\$929,613	\$614,379
Average Market Time	54	39	36	35	39
Average Square Feet	1323	1898	3011	4230	2496
% of List Price	98.32	99.01	100.02	98.54	99.39
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 06/06/18 at 2:36pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$100,000 thru \$119,999	1	20	<b>Minimum</b>	\$110,000	<b>Maximum</b>	\$1,850,000
\$160,000 thru \$179,999	1	151	<b>Average</b>	\$614,379	<b>Median</b>	\$550,000
\$180,000 thru \$199,999	1	98				
\$200,000 thru \$249,999	2	20				
\$250,000 thru \$299,999	19	89				
\$300,000 thru \$349,999	19	33				
\$350,000 thru \$399,999	12	30				
\$400,000 thru \$449,999	22	34				
\$450,000 thru \$499,999	19	48				
\$500,000 thru \$549,999	27	24				
\$550,000 thru \$599,999	28	28				
\$600,000 thru \$649,999	14	16				
\$650,000 thru \$699,999	21	48				
\$700,000 thru \$749,999	8	24				
\$750,000 thru \$799,999	10	54				
\$800,000 thru \$849,999	4	19				
\$850,000 thru \$899,999	7	24				
\$900,000 thru \$949,999	2	15				
\$950,000 thru \$999,999	8	14				
\$1,000,000 thru \$1,249,999	10	96				
\$1,250,000 thru \$1,499,999	8	37				
\$1,500,000 thru \$1,749,999	4	19				
\$1,750,000 thru \$1,999,999	2	4				
	249	39				

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

## Market Statistics Report

### Year to Date

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	161	488	346	96	1091
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	161	488	346	96	1091
Dollar Value	\$52,943,271	\$222,650,929	\$235,480,722	\$77,872,728	\$588,947,650
Average List Price	\$335,216	\$464,127	\$686,860	\$824,518	\$547,453
Average Sold Price	\$328,840	\$456,252	\$680,580	\$811,174	\$539,824
Average Market Time	47	45	38	50	44
Average Square Feet	1333	1890	2857	3818	2284
% of List Price	98.10	98.30	99.09	98.38	98.61
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

## Area Market Survey Summary

Listings as of 06/06/18 at 2:38pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	123	Minimum	\$55,000	Maximum	\$2,900,000
\$80,000 thru \$89,999	1	32	Average	\$539,824	Median	\$500,000
\$100,000 thru \$119,999	2	43				
\$120,000 thru \$139,999	2	33				
\$140,000 thru \$159,999	5	97				
\$160,000 thru \$179,999	4	95				
\$180,000 thru \$199,999	12	67				
\$200,000 thru \$249,999	36	60				
\$250,000 thru \$299,999	95	50				
\$300,000 thru \$349,999	98	45				
\$350,000 thru \$399,999	84	52				
\$400,000 thru \$449,999	104	33				
\$450,000 thru \$499,999	99	44				
\$500,000 thru \$549,999	109	33				
\$550,000 thru \$599,999	112	31				
\$600,000 thru \$649,999	58	29				
\$650,000 thru \$699,999	72	40				
\$700,000 thru \$749,999	44	36				
\$750,000 thru \$799,999	33	51				
\$800,000 thru \$849,999	22	46				
\$850,000 thru \$899,999	18	73				
\$900,000 thru \$949,999	11	59				
\$950,000 thru \$999,999	11	41				
\$1,000,000 thru \$1,249,999	22	102				
\$1,250,000 thru \$1,499,999	25	50				
\$1,500,000 thru \$1,749,999	7	31				
\$1,750,000 thru \$1,999,999	3	68				
\$2,750,000 thru \$2,999,999	1	151				
	1091	44				

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

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