

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2014

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	260	180**	\$ 55,430,600**
FEB.	327	167**	\$ 51,280,900**
MAR.	360	241**	\$ 92,263,600**
APR.	412	261**	\$105,786,400**
MAY	404	302**	\$112,597,100**
JUNE	379	295**	\$111,499,600**
JULY	370	264**	\$100,805,300**
AUG.	332	290**	\$109,970,400**
SEPT.	308	244**	\$ 88,042,300**
OCT.	248	259**	\$ 92,042,200**
NOV.	233	188**	\$ 67,951,100**
DEC.	203	220**	\$ 81,912,600**

YEAR: 2015

MONTH	PENDING SALES	FINAL SALES	\$VOLUME
JAN.	292	138**	\$ 49,144,600**
FEB.	331	199**	\$ 69,577,200**
MAR.	409	268	\$ 97,900,800
APR.			
MAY			
JUNE			
JULY			
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2010	YEAR	2011	YEAR	2012	YEAR	2013	YEAR	2014	YEAR	2015
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	1420	350	1307	346	1236	269	774	194	1083	263	1020	240
FEB.	1506	363	1355	309	1275	268	1065	196	1165	297	1179	299
MAR.	1622	426	1349	307	1175	264	1104	224	1324	329	1284	345
APR.	1680	395	1493	392	1335	294	1226	271	1445	340		
MAY	1734	381	1557	332	1400	316	1331	305	1614	415		
JUNE	1814	401	1662	383	1793	276	1384	304	1690	380		
JULY	1847	389	1731	403	1350	213	1447	325	1617	350		
AUG.	1716	336	1713	369	1376	263	1391	296	1428	287		
SEPT.	1705	337	1652	331	1344	208	1467	311	1463	300		
OCT.	1549	274	1445	229	1207	217	1312	271	1249	263		
NOV.	1464	255	1477	261	999	137	1209	194	1179	176		
DEC.	1290	221	1233	195	918	121	1168	149	915	129		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	140	171	300	290	299	337	316	319	288	231	235	241
2005	185	195	320	286	255	276	260	269	249	187	179	171
2006	121	126	211	180	197	225	176	175	143	144	133	164
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	264	259	234	254	217	234	168	191
2015	117	162	213									

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	152	179	245	281	224	246	235	226	228	202	182	138
2005	183	202	229	262	346	363	334	408	421	386	259	168
2006	355	345	333	427	584	518	494	443	420	342	259	180
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253									

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 323,250	\$ 375,000	\$ 369,250	\$382,000	\$397,900	\$408,000	\$392,950	\$399,000	\$ 416,250	\$410,000	\$414,500	\$415,000
2005	\$ 442,500	\$ 445,000	\$ 439,000	\$459,250	\$487,000	\$479,705	\$475,000	\$485,000	\$ 504,000	\$465,000	\$472,000	\$492,500
2006	\$ 487,000	\$ 437,350	\$ 515,000	\$521,225	\$499,900	\$519,000	\$499,475	\$502,000	\$ 484,250	\$457,500	\$450,000	\$456,950
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$450,000	\$488,000	\$495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$379,500	\$386,000	\$399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$320,000	\$335,000	\$344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$299,000	\$300,000	\$332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$269,900	\$250,000	\$282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$256,750	\$287,000	\$258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$325,000	\$344,500	\$336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 336,500	\$ 385,000	\$375,000	\$379,000	\$369,900	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 381,500	\$ 392,000									

EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2004	\$ 373,429	\$ 389,013	\$ 411,164	\$ 409,311	\$ 442,606	\$455,364	\$441,934	\$439,397	\$ 443,106	\$445,283	\$458,073	\$458,818
2005	\$ 522,287	\$ 483,586	\$ 493,306	\$ 520,139	\$ 535,880	\$539,350	\$545,768	\$524,711	\$ 544,110	\$503,921	\$527,848	\$528,242
2006	\$ 570,391	\$ 500,207	\$ 541,910	\$ 559,820	\$ 549,878	\$547,701	\$578,118	\$572,647	\$ 557,866	\$539,861	\$482,987	\$516,202
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 409,427	\$412,059	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 404,610	\$ 416,607									

MULTIPLE LISTING STATISTICS FOR MARCH 2015

				AVERAGE	PRICE
		CLOSED '14	CLOSED '15	2014	2015
RESIDENTIAL/COMMON INT.	RES	205	213	\$ 427,150	\$ 416,607
MOBILE HOME-IN PARK	MOB	10	11	\$ 44,000	\$ 44,760
RESIDENTIAL INCOME	RIN	1	3	\$ 145,500	\$ 446,667
LAND	LND	24	37	\$ 170,642	\$ 139,905
COMMERCIAL/INDUSTRIAL	COM	1	3	\$ 1,700	\$ 648,333
BUSINESS OPPORTUNITY	BOP	0	1	\$ -	\$ 150,000

RESIDENTIAL SALES - BY AREA - MARCH 2015					
		2014	2014	2015	2015
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	24	\$ 349,252	26	\$ 395,858
EL DORADO HILLS	12602	38	\$ 602,347	63	\$ 594,050
SHINGLE SPRINGS	12603	7	\$ 456,612	10	\$ 479,410
RESCUE/LUNEMAN	12604	3	\$ 391,667	5	\$ 390,000
LATROBE/SOUTH AREA	12605	2	\$ 523,333	1	\$ 635,000
GREATER PLACERVILLE	12701	18	\$ 298,921	30	\$ 307,497
DIAMOND SPRGS/EL DORADO	12702	5	\$ 296,575	11	\$ 341,455
PLEASANTVALLEY/PLV SOUTH	12703	2	\$ 409,143	3	\$ 413,333
SOMERSET/SOUTH COUNTY	12704	4	\$ 213,617	7	\$ 315,071
COLOMA, LOTUS	12705	0	\$ 242,000	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	0	\$ 434,750	5	\$ 419,900
MOSQUITO, SWANSBORO	12707	2	\$ 221,250	1	\$ 265,000
CAMINO, CEDAR GROVE	12801	4	\$ 376,083	12	\$ 284,496
POLLOCK PINES, SLY PARK	12802	13	\$ 205,202	14	\$ 247,413
AMERICAN RIVER CANYON	12803	2	\$ -	2	\$ 377,000
GEORGETOWN, GARDENVALLEY	12901	11	\$ 251,357	10	\$ 286,840
PILOT HILL, COOL	12902	3	\$ 331,300	13	\$ 334,877
NORTH COUNTY	12903	1	\$ 385,000	0	\$ -

TRANSACTION SUMMARY

	2014	2014	2015	2015
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	360	947	409	1032
PENDING SALES - RESIDENTIAL	332	856	375	919
CLOSED SALES - TOTAL	241	588	268	605
CLOSED SALES - RESIDENTIAL	205	496	213	492
CLOSED SALES -RES.MEDIAN PRICE	\$ 385,000	\$ 348,000	\$ 392,000	\$ 375,000
LISTING INVENTORY - TOTAL	1324		1284	
LISTING INVENTORY - RESIDENTIAL	866		919	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 3/31)

ZONE	AREA	2014 # OF SALES	2014 AVG. PRICE	2015 # OF SALES	2015 AVG. PRICE
12601	CAMERON PARK	73	\$325,336	68	\$367,365
12602	EL DORADO HILLS	149	\$576,408	143	\$580,524
12603	SHINGLE SPRINGS	27	\$444,683	27	\$453,394
12604	RESCUE/NORTH AREA	14	\$385,230	10	\$388,687
12605	LATROBE/SOUTH AREA	6	\$498,500	3	\$570,333
12701	PLACERVILLE	50	\$274,737	50	\$318,967
12702	DIAMOND SPRINGS/EL DORADO	29	\$256,893	25	\$340,260
12703	PLEASANT VALLEY	12	\$373,075	11	\$341,656
12704	SOMERSET/SOUTH COUNTY	18	\$222,311	20	\$296,900
12705	LOTUS/COLOMA	2	\$242,000	2	\$604,000
12706	GREENSTONE;GOLD HILL WEST	6	\$427,417	8	\$475,375
12707	SWANSBORO	7	\$262,129	2	\$302,500
12801	CAMINO/CEDAR GROVE	12	\$335,429	25	\$301,210
12802	POLLACK PINES/SLY PARK	41	\$212,292	34	\$236,647
12803	AMERICAN RIVER CANYON	2	\$344,013	3	\$324,333
12901	GEORGETOWN DIVIDE	23	\$245,535	27	\$268,256
12902	PILOT HILL/COOL	22	\$316,727	33	\$340,409
12903	NORTH COUNTY	3	\$368,333	1	\$610,000

Market Statistics Report

Listings as of 04/09/15 at 3:47pm

MARCH 2015

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	32	107	63	11	213
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	32	107	63	11	213
Dollar Value	\$6,880,000	\$38,942,400	\$35,477,408	\$7,437,400	\$88,737,208
Average List Price	\$221,706	\$371,163	\$576,949	\$691,435	\$426,115
Average Sold Price	\$215,000	\$363,948	\$563,133	\$676,127	\$416,607
Average Market Time	74	47	59	94	57
Average Square Feet	1228	1891	2879	3571	2170
% of List Price	96.98	98.06	97.61	97.79	97.77
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 04/09/15 at 3:46pm

Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		
			<u>Minimum</u>	<u>Average</u>	<u>Maximum</u>
\$50,000 thru \$59,999	1	149	\$55,000		\$2,300,000
\$90,000 thru \$99,999	2	83		\$416,607	\$392,000
\$100,000 thru \$119,999	1	120			
\$120,000 thru \$139,999	3	27			
\$140,000 thru \$159,999	5	46			
\$160,000 thru \$179,999	5	149			
\$180,000 thru \$199,999	6	42			
\$200,000 thru \$249,999	24	65			
\$250,000 thru \$299,999	21	49			
\$300,000 thru \$349,999	18	35			
\$350,000 thru \$399,999	25	23			
\$400,000 thru \$449,999	19	46			
\$450,000 thru \$499,999	27	66			
\$500,000 thru \$549,999	17	67			
\$550,000 thru \$599,999	12	100			
\$600,000 thru \$649,999	5	30			
\$650,000 thru \$699,999	8	55			
\$700,000 thru \$749,999	6	55			
\$750,000 thru \$799,999	1	113			
\$800,000 thru \$849,999	3	66			
\$900,000 thru \$949,999	1	55			
\$1,000,000 thru \$1,249,999	1	44			
\$1,250,000 thru \$1,499,999	1	103			
\$2,250,000 thru \$2,499,999	1	188			
	213	57			

REPORT 5A

Market Statistics Report

Listings as of 04/09/15 at 3:59pm

YEAR TO DATE 1/1/15 – 3/31/15

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	83	236	142	31	492
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	83	236	142	31	492
Dollar Value	\$18,331,000	\$83,965,205	\$77,408,165	\$21,533,650	\$201,238,020
Average List Price	\$225,799	\$362,803	\$558,307	\$715,109	\$418,315
Average Sold Price	\$220,855	\$355,785	\$545,128	\$694,634	\$409,020
Average Market Time	71	61	75	100	69
Average Square Feet	1282	1877	2837	3658	2166
% of List Price	97.81	98.07	97.64	97.14	97.78
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
 All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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 U.S. Patent 6,910,045

Area Market Survey Summary

Listings as of 04/09/15 at 3:59pm

Selling Price Range	Quantity	Average DOM	Summary Price Information		
			Minimum	Average	Maximum
\$50,000 thru \$59,999	1	149	\$55,000		\$2,300,000
\$60,000 thru \$69,999	1	236	Average	\$409,020	Median
\$70,000 thru \$79,999	2	39			
\$80,000 thru \$89,999	1	4			
\$90,000 thru \$99,999	2	83			
\$100,000 thru \$119,999	4	115			
\$120,000 thru \$139,999	9	29			
\$140,000 thru \$159,999	10	45			
\$160,000 thru \$179,999	12	116			
\$180,000 thru \$199,999	16	47			
\$200,000 thru \$249,999	56	63			
\$250,000 thru \$299,999	45	62			
\$300,000 thru \$349,999	56	53			
\$350,000 thru \$399,999	52	57			
\$400,000 thru \$449,999	44	62			
\$450,000 thru \$499,999	51	75			
\$500,000 thru \$549,999	43	85			
\$550,000 thru \$599,999	25	109			
\$600,000 thru \$649,999	17	82			
\$650,000 thru \$699,999	13	75			
\$700,000 thru \$749,999	12	77			
\$750,000 thru \$799,999	4	34			
\$800,000 thru \$849,999	4	50			
\$850,000 thru \$899,999	1	74			
\$900,000 thru \$949,999	1	55			
\$950,000 thru \$999,999	1	11			
\$1,000,000 thru \$1,249,999	3	135			
\$1,250,000 thru \$1,499,999	4	117			
\$1,500,000 thru \$1,749,999	1	27			
\$2,250,000 thru \$2,499,999	1	188			
	492	69			