

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2017

YEAR: 2018

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	236**	\$103,242,100**
APR.	351	290**	\$128,211,600**
MAY	420	311**	\$141,802,200**
JUNE	426	348**	\$164,723,400**
JULY	397	294**	\$139,597,900**
AUG.	349	354**	\$160,401,200**
SEPT.	380	307**	\$136,939,300**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	207**	\$ 87,694,400**
FEB.	309	198**	\$ 90,452,900**
MAR.	374	290**	\$130,130,900**
APR.	362	289**	\$147,983,200**
MAY	394	319**	\$167,134,900**
JUNE	413	324**	\$162,207,500**
JULY	366	340**	\$226,414,300**
AUG.	356	323**	\$163,129,100**
SEPT.	281	262	\$126,791,900
OCT.			
NOV.			
DEC.			

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261	1137	297
APR.	1226	271	1445	340	1514	451	1322	335	1162	326	1110	278
MAY	1331	305	1614	415	1585	352	1518	363	1423	384	1421	430
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226	1481	373
JULY	1447	325	1617	350	1568	351	1601	335	1445	299	1441	336
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295	1431	311
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266	1320	279
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210		
NOV.	1209	194	1179	176	1125	175	986	154	984	164		
DEC.	1168	149	915	129	837	125	802	104	728	97		

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	195	237	269	299	262	309	262	287	273	256
2018	165	167	233	279	256	277	301	283	220			

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161	218	195	350	279	242	207	185			

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 470,000	\$460,000	\$ 499,900	\$488,944	\$505,000	\$ 453,250	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000	\$ 500,000	\$ 499,900	\$550,000	\$ 521,500	\$511,000	\$490,000	\$ 466,000			

**EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY**

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 500,643	\$ 496,768	\$ 512,735	\$ 526,364	\$519,690	\$ 519,098	\$ 500,196	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 499,336	\$ 509,628	\$ 530,793	\$ 523,201	\$ 611,367	\$ 564,543	\$564,195	\$ 556,874	\$ 532,336			



RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 9/30 )

ZONE	AREA	2017 # OF SALES	2017 AVG. PRICE	2018 # OF SALES	2018 AVG. PRICE
12601	CAMERON PARK	293	\$451,962	294	\$494,360
12602	EL DORADO HILLS	653	\$676,808	729	\$741,072
12603	SHINGLE SPRINGS	100	\$586,283	73	\$619,038
12604	RESCUE/NORTH AREA	48	\$635,935	52	\$670,075
12605	LATROBE/SOUTH AREA	10	\$749,300	15	\$818,867
12701	PLACERVILLE	212	\$398,016	214	\$426,994
12702	DIAMOND SPRINGS/EL DORADO	103	\$402,781	116	\$395,627
12703	PLEASANT VALLEY	65	\$459,728	65	\$467,041
12704	SOMERSET/SOUTH COUNTY	102	\$319,939	91	\$360,720
12705	LOTUS/COLOMA	11	\$585,091	7	\$599,143
12706	GREENSTONE, GOLD HILL WEST	41	\$686,668	36	\$674,775
12707	SWANSBORO	21	\$341,817	25	\$358,580
12801	CAMINO/CEDAR GROVE	64	\$383,662	65	\$442,802
12802	POLLOCK PINES/SLY PARK	186	\$329,037	197	\$336,669
12803	AMERICAN RIVER CANYON	15	\$216,133	17	\$232,000
12901	GEORGETOWN DIVIDE	96	\$334,953	94	\$374,698
12902	PILOT HILL/COOL	106	\$453,081	75	\$490,833
12903	NORTH COUNTY	16	\$401,219	17	\$471,119

## Area Market Survey Summary

Listings as of 10/19/18 at 3:44pm

**Sold**

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$120,000 thru \$139,999	1	18	<b>Minimum</b>	\$132,000	<b>Maximum</b>	\$1,600,000
\$160,000 thru \$179,999	1	28	<b>Average</b>	\$532,336	<b>Median</b>	\$466,000
\$180,000 thru \$199,999	2	16				
\$200,000 thru \$249,999	9	32				
\$250,000 thru \$299,999	15	55				
\$300,000 thru \$349,999	25	38				
\$350,000 thru \$399,999	25	48				
\$400,000 thru \$449,999	26	45				
\$450,000 thru \$499,999	15	58				
\$500,000 thru \$549,999	20	40				
\$550,000 thru \$599,999	16	35				
\$600,000 thru \$649,999	11	30				
\$650,000 thru \$699,999	12	36				
\$700,000 thru \$749,999	8	28				
\$750,000 thru \$799,999	10	50				
\$800,000 thru \$849,999	3	40				
\$850,000 thru \$899,999	3	6				
\$900,000 thru \$949,999	3	18				
\$950,000 thru \$999,999	2	47				
\$1,000,000 thru \$1,249,999	5	71				
\$1,250,000 thru \$1,499,999	7	96				
\$1,500,000 thru \$1,749,999	1	27				
	220	43				

**Residential**

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	35	94	65	26	220
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	35	94	65	26	220
Dollar Value	\$11,667,900	\$39,692,808	\$45,483,373	\$20,269,875	\$117,113,956
Average List Price	\$337,401	\$429,094	\$709,224	\$787,584	\$539,639
Average Sold Price	\$333,369	\$422,264	\$699,744	\$779,611	\$532,336
Average Market Time	39	42	52	33	43
Average Square Feet	1276	1782	2795	3506	2204
% of List Price	98.80	98.41	98.66	98.99	98.65
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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U.S. Patent 6,910,045

## Area Market Survey Summary

Listings as of 10/19/18 at 3:41pm  
Sold

<u>Selling Price Range</u>	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
\$50,000 thru \$59,999	1	123	<u>Minimum</u>	\$55,000	<u>Maximum</u>	\$2,900,000
\$70,000 thru \$79,999	1	7	<u>Average</u>	\$547,615	<u>Median</u>	\$500,000
\$80,000 thru \$89,999	2	158				
\$100,000 thru \$119,999	4	30				
\$120,000 thru \$139,999	7	31				
\$140,000 thru \$159,999	6	132				
\$160,000 thru \$179,999	8	77				
\$180,000 thru \$199,999	25	60				
\$200,000 thru \$249,999	72	51				
\$250,000 thru \$299,999	162	41				
\$300,000 thru \$349,999	199	40				
\$350,000 thru \$399,999	198	41				
\$400,000 thru \$449,999	205	41				
\$450,000 thru \$499,999	196	41				
\$500,000 thru \$549,999	214	31				
\$550,000 thru \$599,999	189	31				
\$600,000 thru \$649,999	138	33				
\$650,000 thru \$699,999	126	38				
\$700,000 thru \$749,999	87	41				
\$750,000 thru \$799,999	71	46				
\$800,000 thru \$849,999	45	39				
\$850,000 thru \$899,999	42	40				
\$900,000 thru \$949,999	28	39				
\$950,000 thru \$999,999	27	36				
\$1,000,000 thru \$1,249,999	53	81				
\$1,250,000 thru \$1,499,999	48	68				
\$1,500,000 thru \$1,749,999	21	44				
\$1,750,000 thru \$1,999,999	6	48				
\$2,750,000 thru \$2,999,999	1	151				
	2182	41				

### Residential

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
<b>Active</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>All Off Market</b>					
#Units	307	980	688	207	2182
<b>Pending</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
<b>Sold</b>					
#Units	307	980	688	207	2182
Dollar Value	\$99,396,531	\$446,699,499	\$473,113,026	\$175,687,436	\$1,194,896,492
Average List Price	\$329,985	\$462,519	\$694,583	\$859,929	\$554,745
Average Sold Price	\$323,767	\$455,816	\$687,664	\$848,732	\$547,615
Average Market Time	43	40	39	48	41
Average Square Feet	1309	1879	2841	3860	2290
% of List Price	98.12	98.55	99.00	98.70	98.71
<b>Not Pending or Sold</b>					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.  
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

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