

**EL DORADO COUNTY ASSOCIATION OF REALTORS®
ALL SALES TRANSACTIONS**

YEAR: 2017

YEAR: 2018

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	212	220**	\$ 89,900,100**
FEB.	284	163**	\$ 64,691,700**
MAR.	308	236**	\$103,242,100**
APR.	351	290**	\$128,211,600**
MAY	420	311**	\$141,802,200**
JUNE	426	348**	\$164,723,400**
JULY	397	294**	\$139,597,900**
AUG.	349	353**	\$166,174,900**
SEPT.	380	303**	\$135,986,100**
OCT.	347	287**	\$129,681,800**
NOV.	273	304**	\$142,029,800**
DEC.	195	288**	\$129,678,500**

MONTH	PENDING SALES	FINAL SALES	\$VOLUME FINAL SALES
JAN.	245	207**	\$ 87,694,400**
FEB.	309	198**	\$ 90,452,900**
MAR.	374	290**	\$130,130,900**
APR.	362	289**	\$147,983,200**
MAY	394	319**	\$167,134,900**
JUNE	413	324**	\$162,207,500**
JULY	366	335	\$224,052,500
AUG.			
SEPT.			
OCT.			
NOV.			
DEC.			

**Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

	YEAR	2013	YEAR	2014	YEAR	2015	YEAR	2016	YEAR	2017	YEAR	2018
	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW	TOTAL	NEW
MONTH	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS	LISTINGS
JAN.	774	194	1083	263	1020	240	955	192	774	174	779	206
FEB.	1065	196	1165	297	1179	299	979	251	869	215	926	258
MAR.	1104	224	1324	329	1284	345	1175	325	982	261	1137	297
APR.	1226	271	1445	340	1514	451	1322	335	1162	326	1110	278
MAY	1331	305	1614	415	1585	352	1518	363	1423	384	1421	430
JUNE	1384	304	1690	380	1694	426	1639	399	1583	226	1481	373
JULY	1447	325	1617	350	1568	351	1601	335	1445	299	1441	336
AUG.	1391	296	1428	287	1562	294	1430	300	1369	295		
SEPT.	1467	311	1463	300	1516	272	1512	268	1353	266		
OCT.	1312	271	1249	263	1339	248	1372	216	1180	210		
NOV.	1209	194	1179	176	1125	175	986	154	984	164		
DEC.	1168	149	915	129	837	125	802	104	728	97		

EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	137	120	187	175	151	174	160	167	118	127	110	111
2008	76	94	104	136	153	171	134	160	172	164	128	118
2009	94	106	125	131	158	180	197	152	172	194	154	154
2010	123	128	176	201	212	208	170	165	175	180	184	167
2011	144	137	196	205	197	232	226	218	230	176	203	239
2012	154	203	234	220	260	286	234	284	228	261	227	200
2013	156	186	246	257	286	260	254	251	206	226	192	206
2014	152	139	205	230	262	260	234	254	217	234	168	191
2015	117	163	221	266	287	250	299	248	230	208	174	211
2016	150	147	521	242	272	311	264	287	236	241	205	233
2017	181	129	195	237	269	299	262	308	261	287	273	256
2018	165	167	233	279	256	277	297					

NEW LISTINGS BY MONTH (RESIDENTIAL)

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	419	360	458	508	449	423	379	405	325	309	253	206
2008	334	330	316	303	482	347	342	303	288	256	210	196
2009	262	218	275	289	318	263	290	242	206	238	203	146
2010	215	292	319	303	285	297	309	261	260	220	206	178
2011	253	238	238	306	242	286	321	321	260	178	206	143
2012	203	206	208	195	255	193	152	183	160	151	85	76
2013	92	119	156	181	216	209	232	213	218	185	134	82
2014	180	167	234	246	301	298	257	223	215	196	123	85
2015	151	224	253	305	261	306	267	220	198	185	127	74
2016	115	169	215	225	264	288	237	196	193	143	115	66
2017	105	121	166	221	288	131	217	214	197	153	104	59
2018	123	161	218	195	350	279	242					

EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 447,000	\$ 502,500	\$ 479,000	\$ 450,000	\$488,000	\$ 495,000	\$489,419	\$ 430,000	\$ 424,500	\$390,000	\$383,750	\$417,000
2008	\$ 420,000	\$ 382,000	\$ 359,000	\$ 379,500	\$386,000	\$ 399,000	\$380,000	\$ 354,950	\$ 358,000	\$385,000	\$350,000	\$329,500
2009	\$ 328,000	\$ 337,250	\$ 335,500	\$ 320,000	\$335,000	\$ 344,000	\$337,750	\$ 287,500	\$ 292,500	\$281,750	\$319,000	\$286,500
2010	\$ 315,000	\$ 289,000	\$ 294,950	\$ 299,000	\$300,000	\$ 332,500	\$317,389	\$ 288,000	\$ 277,000	\$264,250	\$285,000	\$277,000
2011	\$ 240,950	\$ 230,000	\$ 265,000	\$ 269,900	\$250,000	\$ 282,000	\$264,000	\$ 267,250	\$ 235,000	\$241,000	\$240,000	\$263,000
2012	\$ 250,000	\$ 236,000	\$ 256,750	\$ 256,750	\$287,000	\$ 258,500	\$285,000	\$ 275,000	\$ 284,750	\$266,000	\$275,000	\$289,000
2013	\$ 277,250	\$ 300,000	\$ 308,849	\$ 325,000	\$344,500	\$ 336,700	\$355,550	\$ 350,000	\$ 349,000	\$355,000	\$352,500	\$363,250
2014	\$ 316,500	\$ 375,000	\$ 385,000	\$ 375,000	\$379,000	\$ 369,950	\$374,000	\$ 399,000	\$ 350,000	\$ 348,750	\$369,000	\$ 382,000
2015	\$ 350,000	\$ 375,000	\$ 395,000	\$ 402,250	\$420,000	\$ 405,000	\$435,000	\$ 390,000	\$ 409,950	\$ 389,700	\$394,950	\$ 395,000
2016	\$ 404,750	\$ 425,000	\$ 439,000	\$ 438,500	\$436,250	\$ 460,000	\$423,750	\$406,500	\$ 419,450	\$ 405,000	\$429,900	\$ 420,000
2017	\$ 405,000	\$ 415,000	\$ 454,000	\$ 470,000	\$460,000	\$ 499,900	\$488,944	\$505,000	\$ 450,000	\$ 441,750	\$470,000	\$ 450,000
2018	\$ 465,000	\$ 464,000	\$ 500,000	\$ 499,900	\$550,000	\$ 521,500	\$512,000					

EL DORADO COUNTY-AVERAGE PRICE-SINGLE FAMILY HOMES MONTHLY

	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
2007	\$ 474,378	\$ 557,090	\$ 529,618	\$ 525,941	\$ 538,590	\$ 544,786	\$537,893	\$524,673	\$ 485,485	\$473,560	\$457,326	\$466,714
2008	\$ 463,547	\$ 416,868	\$ 414,951	\$ 426,308	\$ 425,739	\$ 458,584	\$432,000	\$397,935	\$ 385,955	\$418,186	\$380,649	\$362,228
2009	\$ 362,713	\$ 346,392	\$ 381,476	\$ 336,473	\$ 376,340	\$ 379,745	\$357,571	\$340,964	\$ 324,917	\$312,260	\$338,976	\$347,048
2010	\$ 351,549	\$ 323,276	\$ 326,261	\$ 352,727	\$ 346,698	\$ 366,993	\$357,006	\$324,138	\$ 319,798	\$311,549	\$325,896	\$315,837
2011	\$ 289,443	\$ 279,318	\$ 310,178	\$ 319,206	\$ 298,429	\$ 325,424	\$297,264	\$283,542	\$ 276,344	\$274,343	\$287,037	\$299,420
2012	\$ 308,142	\$ 282,971	\$ 307,741	\$ 306,939	\$ 311,455	\$ 308,060	\$311,930	\$312,512	\$ 314,876	\$323,365	\$310,534	\$328,189
2013	\$ 312,541	\$ 336,761	\$ 345,377	\$ 350,540	\$ 367,590	\$ 421,292	\$394,545	\$399,689	\$ 371,094	\$395,298	\$393,120	\$376,788
2014	\$ 347,792	\$ 368,928	\$ 427,150	\$ 421,075	\$ 410,503	\$ 412,190	\$416,524	\$ 416,061	\$ 389,619	\$381,815	\$391,686	\$411,912
2015	\$ 401,317	\$ 402,894	\$ 416,676	\$ 449,698	\$ 452,600	\$ 445,021	\$462,859	\$ 435,692	\$ 431,959	\$ 415,876	\$422,318	\$ 404,885
2016	\$ 459,864	\$ 478,526	\$ 472,471	\$ 446,596	\$ 473,190	\$ 487,855	\$449,408	\$ 457,282	\$ 455,230	\$ 447,812	\$456,590	\$ 456,514
2017	\$ 450,095	\$ 444,682	\$ 500,643	\$ 496,768	\$ 512,735	\$ 526,364	\$519,690	\$ 519,460	\$ 499,447	\$ 492,141	\$496,947	\$ 479,088
2018	\$ 499,336	\$ 509,628	\$ 530,793	\$ 523,201	\$ 611,367	\$ 564,543	\$565,332					

MULTIPLE LISTING STATISTICS FOR July 2018

				AVERAGE	PRICE
		CLOSED '17	CLOSED '18	2017	2018
RESIDENTIAL/COMMON INT.	RES	262	297	\$ 519,690	\$ 565,332
MOBILE HOME-IN PARK	MOB	9	11	\$ 90,433	\$ 83,545
RESIDENTIAL INCOME	RIN	0	1	\$ -	\$ 445,000
LAND	LND	23	24	\$ 114,148	\$ 223,375
COMMERCIAL/INDUSTRIAL	COM	0	2	\$ -	\$ 587,500
BUSINESS OPPORTUNITY	BOP	0	0	\$ -	\$ -

RESIDENTIAL SALES BY AREA JULY 2018					
		2017	2017	2018	2018
AREA	ZONE	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
GREATER CAMERON PARK	12601	39	\$484,451	43	\$ 500,236
EL DORADO HILLS	12602	89	\$701,671	96	\$ 761,061
SHINGLE SPRINGS	12603	15	\$590,563	12	\$ 760,583
RESCUE/LUNEMAN	12604	4	\$579,250	8	\$ 649,625
LATROBE/SOUTH AREA	12605	0	\$ -	3	\$ 932,333
GREATER PLACERVILLE	12701	29	\$372,636	29	\$ 410,667
DIAMOND SPRGS/EL DORADO	12702	8	\$478,938	18	\$ 440,985
PLEASANTVALLEY/PLV SOUTH	12703	6	\$511,267	9	\$ 457,548
SOMERSET/SOUTH COUNTY	12704	12	\$251,042	7	\$ 467,500
COLOMA, LOTUS	12705	0	\$ -	0	\$ -
GREENSTONE/GOLDHILLWEST	12706	1	\$ 789,000	4	\$ 599,000
MOSQUITO, SWANSBORO	12707	1	\$ 323,000	8	\$ 365,500
CAMINO, CEDAR GROVE	12801	3	\$419,167	8	\$ 361,875
POLLOCK PINES, SLY PARK	12802	27	\$355,833	23	\$ 344,270
AMERICAN RIVER CANYON	12803	3	\$ 258,333	4	\$ 260,000
GEORGETOWN, GARDENVALLEY	12901	14	\$370,179	13	\$ 429,885
PILOT HILL, COOL	12902	11	\$453,501	9	\$ 525,056
NORTH COUNTY	12903	0	\$0	3	\$ 495,333

TRANSACTION SUMMARY

	2017	2017	2018	2018
	MONTH	YTD	MONTH	YTD
PENDING SALES-TOTAL	397	2398	366	2455
PENDING SALES - RESIDENTIAL	354	2122	317	2152
CLOSED SALES - TOTAL	293	1862	335	2013
CLOSED SALES - RESIDENTIAL	262	1572	297	1675
CLOSED SALES -RES.MEDIAN PRICE	\$ 488,944	\$ 455,000	\$ 512,000	\$ 504,000
LISTING INVENTORY - TOTAL	1445		1441	
LISTING INVENTORY - RESIDENTIAL	947		991	

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 7/31)

		2017	2017	2018	2018
ZONE	AREA	# OF SALES	AVG. PRICE	# OF SALES	AVG. PRICE
12601	CAMERON PARK	215	\$446,671	225	\$493,505
12602	EL DORADO HILLS	466	\$676,744	566	\$731,233
12603	SHINGLE SPRINGS	78	\$565,910	57	\$613,672
12604	RESCUE/NORTH AREA	35	\$632,911	44	\$658,739
12605	LATROBE/SOUTH AREA	7	\$747,571	12	\$758,583
12701	PLACERVILLE	163	\$384,990	162	\$430,433
12702	DIAMOND SPRINGS/EL DORADO	75	\$414,847	95	\$401,086
12703	PLEASANT VALLEY	49	\$548,949	52	\$478,653
12704	SOMERSET/SOUTH COUNTY	79	\$309,350	74	\$373,602
12705	LOTUS/COLOMA	9	\$615,889	7	\$599,143
12706	GREENSTONE, GOLD HILL WEST	32	\$705,825	30	\$647,263
12707	SWANSBORO	14	\$305,429	23	\$353,022
12801	CAMINO/CEDAR GROVE	49	\$391,038	45	\$433,449
12802	POLLOCK PINES/SLY PARK	124	\$333,801	132	\$337,950
12803	AMERICAN RIVER CANYON	4	\$226,250	11	\$239,909
12901	GEORGETOWN DIVIDE	74	\$340,946	72	\$377,413
12902	PILOT HILL/COOL	84	\$440,436	60	\$514,033
12903	NORTH COUNTY	15	\$410,040	8	\$419,063

Market Statistics Report

JULY

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	33	135	91	38	297
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	33	135	91	38	297
Dollar Value	\$11,095,834	\$62,674,325	\$60,068,049	\$34,065,490	\$167,903,698
Average List Price	\$341,751	\$470,627	\$666,694	\$908,770	\$572,441
Average Sold Price	\$336,237	\$464,254	\$660,088	\$896,460	\$565,332
Average Market Time	35	32	31	34	32
Average Square Feet	1329	1877	2704	3900	2328
% of List Price	98.39	98.65	99.01	98.65	98.76
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>			
<u>Selling Price Range</u>			<u>Minimum</u>	\$110,000	<u>Maximum</u>	\$1,860,000
\$100,000 thru \$119,999	1	24	<u>Average</u>	\$565,332	<u>Median</u>	\$512,000
\$180,000 thru \$199,999	3	30				
\$200,000 thru \$249,999	9	45				
\$250,000 thru \$299,999	15	25				
\$300,000 thru \$349,999	32	35				
\$350,000 thru \$399,999	29	26				
\$400,000 thru \$449,999	24	62				
\$450,000 thru \$499,999	30	29				
\$500,000 thru \$549,999	25	31				
\$550,000 thru \$599,999	22	24				
\$600,000 thru \$649,999	23	24				
\$650,000 thru \$699,999	16	30				
\$700,000 thru \$749,999	12	36				
\$750,000 thru \$799,999	10	34				
\$800,000 thru \$849,999	7	22				
\$850,000 thru \$899,999	9	18				
\$900,000 thru \$949,999	5	20				
\$950,000 thru \$999,999	5	24				
\$1,000,000 thru \$1,249,999	11	51				
\$1,250,000 thru \$1,499,999	6	47				
\$1,500,000 thru \$1,749,999	2	19				
\$1,750,000 thru \$1,999,999	1	6				
	297	32				

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.

All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.

Copyright © 2018, MetroList Services, Inc. Copyright © 2018, Rapattoni Corporation. All rights reserved.

U.S. Patent 6,910,045

Market Statistics Report

YEAR TO DATE

Residential	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>
Active					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
All Off Market					
#Units	228	755	534	158	1675
Pending					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Market Time	0	0	0	0	0
Average Square Feet	0	0	0	0	0
Sold					
#Units	228	755	534	158	1675
Dollar Value	\$73,965,005	\$347,030,091	\$363,386,276	\$133,886,722	\$918,268,094
Average List Price	\$330,798	\$466,468	\$685,982	\$858,917	\$555,002
Average Sold Price	\$324,408	\$459,643	\$680,499	\$847,384	\$548,220
Average Market Time	44	40	36	51	41
Average Square Feet	1310	1887	2834	3894	2300
% of List Price	98.07	98.54	99.20	98.66	98.78
Not Pending or Sold					
#Units	0	0	0	0	0
Average List Price	\$0	\$0	\$0	\$0	\$0
Average Square Feet	0	0	0	0	0

Area Market Survey Summary

Sold	<u>Quantity</u>	<u>Average DOM</u>	<u>Summary Price Information</u>		<u>Maximum</u>	<u>\$2,900,000</u>
<u>Selling Price Range</u>			<u>Minimum</u>	\$55,000	<u>Median</u>	\$504,000
\$50,000 thru \$59,999	1	123	<u>Average</u>	\$548,220		
\$80,000 thru \$89,999	2	158				
\$100,000 thru \$119,999	3	37				
\$120,000 thru \$139,999	3	24				
\$140,000 thru \$159,999	6	132				
\$160,000 thru \$179,999	6	97				
\$180,000 thru \$199,999	18	52				
\$200,000 thru \$249,999	51	55				
\$250,000 thru \$299,999	126	42				
\$300,000 thru \$349,999	149	41				
\$350,000 thru \$399,999	144	41				
\$400,000 thru \$449,999	154	40				
\$450,000 thru \$499,999	155	40				
\$500,000 thru \$549,999	165	30				
\$550,000 thru \$599,999	159	29				
\$600,000 thru \$649,999	107	28				
\$650,000 thru \$699,999	101	37				
\$700,000 thru \$749,999	67	38				
\$750,000 thru \$799,999	51	45				
\$800,000 thru \$849,999	34	39				
\$850,000 thru \$899,999	36	46				
\$900,000 thru \$949,999	24	42				
\$950,000 thru \$999,999	21	34				
\$1,000,000 thru \$1,249,999	37	93				
\$1,250,000 thru \$1,499,999	36	63				
\$1,500,000 thru \$1,749,999	14	32				
\$1,750,000 thru \$1,999,999	4	53				
\$2,750,000 thru \$2,999,999	1	151				
	1675	41				

All measurements and all calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker.
All interested persons should independently verify accuracy of information. Provided properties may or may not be listed by the office/agent presenting the information.